

**STATE OF HAWAI‘I
OFFICE OF HAWAIIAN AFFAIRS
Virtual Meeting via GoTo Meeting**

Due to the threat of COVID-19, Governor Ige issued the most recent Emergency Eighth Supplementary Proclamation dated May 18, 2020 suspending Hawai‘i Revised Statutes Chapter 92, Public Agency Meetings and Records, to enable boards to conduct business without any board members or members of the public physically present at the same location. Boards should take reasonable measures to allow for public participation while holding virtual meetings.

The OHA Board of Trustees will hold virtual meetings until further notice. The meetings will be livestreamed on OHA’s website at www.oha.org/livestream

**Minutes of the Office of Hawaiian Affairs Board of Trustees
Wednesday, June 10, 2020
9:30 am**

ATTENDANCE:

TRUSTEE COLETTE MACHADO
TRUSTEE BRENDON KALEI‘ĀINA LEE
TRUSTEE LEINA‘ALA AHU ISA
TRUSTEE DAN AHUNA
TRUSTEE KALEI AKAKA
TRUSTEE W. KELI‘I AKINA
TRUSTEE CARMEN HULU LINDSEY
TRUSTEE ROBERT K. LINDSEY
TRUSTEE JOHN WAIHE‘E IV

BOT STAFF:

CAROL HO‘OMANAWANUI
DAYNA PA
LAURENE KALUAU-KEALOHA
LOPAKA BAPTISTE

ROBERT KLEIN, BOARD COUNSEL

ADMINISTRATION STAFF:

SYLVIA HUSSEY, CEO
RAINA GUSHIKEN, CC
GLORIA LI, CTRLLR
EVERETT OHTA, CC
STERLING WONG, PRO
KEVIN CHAK, IT
LISA WATKINS-VICTORINO, ICOO
GRACE CHEN, FS

I. CALL TO ORDER

Trustee Colette Machado Calls the Board of Trustees meeting to order at 9:33 am. She thanks the Trustees for logging on and participating in the virtual meeting. She states she received an excuse from Trustee Keli‘i Akina that he will be leaving early. Prior to his departure he will announce he is leaving.

Trustee Keli‘i Akina –Yes, that is correct. Due to a prior engagement I will need to leave the meeting earlier.

Chair Colette Machado Calls for the roll call to identify the Trustee that are participating; Trustees Ahu Isa, Ahuna, Akaka, Akina, Lee, Carmen Hulu Lindsey, Robert Lindsey, Waihe‘e and Machado are present, constituting a quorum of nine Trustees.

I have a few announcements. It’s basically on how we use the microphones and the muting process. During the whole meeting we recommend that you mute your call. I can see all of you on my screen. You can hit the button

to speak and ask to be recognized. We just have to control so that we don't get outside interference because we are recording this and are livestreaming.

With that said the 72 Hour rule, pursuant to OHA BOT Operations Manual, Section 49, shall be waived for the following items:

- V. BOT WORKSHOP
 - A. OHA Biennium Budget for the Fiscal Biennium Periods 2019-2020 (FY20) and 2020-2021 (FY21) – Realignment 2

We will move on to II. for the approval of the minutes.

II. APPROVAL OF MINUTES

A. May 7, 2020

Trustee Brendon Kalei'āina Lee moves to approve the Board of Trustees meeting minutes of May 7, 2020.

Trustee Carmen Hulu Lindsey seconds the motion.

Chair Colette Machado –Is there any discussion or you need more time for review?

Trustee Brendon Kalei'āina Lee – Madame Chair.

Chair Colette Machado – Yes, Trustee.

Trustee Brendon Kalei'āina Lee – Before we call for the vote. I have a question about the minutes. On page 17 or 28 of the minutes, Trustee Robert Lindsey asked for an update for the Kahiau grant to CNHA, grant supervisor Maile Lu'uwai said that she would be disseminating a memo to the Trustees, we have not received that yet. This was a month ago.

Sylvia Hussey – Chair may I address Trustee.

Chair Colette Machado – I acknowledge CEO Hussey regarding the memo from Maile with the Kahiau grant with CNHA.

Sylvia Hussey – Thank you Trustee Lee for highlighting that. At the last Board meeting on the 7th, the 1st Quarter reports for CNHA had been turned in by April 30th. Because of the action taken additional information was needed to follow up with the grant additions that were there. We just met with CEO Lewis yesterday so that memo is being finalized and should be coming next week.

Trustee Brendon Kalei'āina Lee – Perfect. Thank you Sylvia.

Chair Colette Machado – So the motion to approve the minute of May 7th has been moved and seconded, we will engage in a roll call vote.

Trustee Brendon Kalei‘āina Lee moves to approve the Board of Trustees meeting minutes March 5, 2020. Trustee Carmen Hulu Lindsey seconds the motion.						
TRUSTEE	1	2	‘AE (YES)	A‘OLE (NO)	KANALUA (ABSTAIN)	EXCUSED
TRUSTEE LEINA‘ALA AHU ISA			X			
TRUSTEE DAN AHUNA			X			
TRUSTEE KALEI AKAKA			X			
TRUSTEE KELI‘I AKINA			X			
TRUSTEE BRENDON KALEI‘ĀINA LEE	X		X			
TRUSTEE CARMEN HULU LINDSEY		X	X			
TRUSTEE ROBERT LINDSEY			X			
TRUSTEE JOHN WAIHE‘E			X			
TRUSTEE COLETTE MACHADO			X			
TOTAL VOTE COUNT			9			
MOTION: [x] UNANIMOUS [] PASSED [] DEFERRED [] FAILED Motion unanimously passes with nine (9) yes votes.						

III. PUBLIC TESTIMONY

Chair Colette Machado – We have received public testimony from three individuals. One is from Dr. Walter Kahumoku III, Ph.D. with West Oahu College he provided comments regarding OHA’s Budget. We had one from Taffi Wise, Kanu O ka ‘āina Learning ‘Ohana on behalf of Lei Na‘auao Hawaiian Focused Charter School strongly support Administration’s recommended actions for Charter School financial support. The other individual is Mapuana Waipa, Ke Ana La‘ahana PCS Director, also in support of Hawaiian Focused Charter Schools.

Any late testimony will be distributed after the Board meeting today.

We will now move on to new business IV. Item A.

IV. NEW BUSINESS

- A. Request for approval to waive the Workshop on the OHA Biennium Budget for the Fiscal Biennium Periods 2019-2020 (FY20) and 2020-2021 (FY21) – Realignment 2 from the Committee on Resource Management to the Board of Trustees pursuant to the Office of Hawaiian Affairs Board of Trustees Bylaws (approved March 5, 2020) Article VIII, Section L**

Chair Colette Machado – I would like to call on Trustee Brendon Kalei‘āina Lee.

Trustee Brendon Kalei‘āina Lee moves to approve a waiver of a workshop on the OHA Biennium Budget for the Fiscal Biennium Periods 2019-2020 (FY20) and 2020-2021 (FY21) – Realignment 2 from the Committee on Resource Management to the Board of Trustees pursuant to the OHA BOT Bylaws (approved March 5, 2020) Article VIII, Section L.

Trustee Carmen Hulu Lindsey seconds the motion.

Chair Colette Machado - With that said we will do a roll call vote, Secretary.

Trustee Brendon Kalei‘āina Lee moves to approve a waiver of a workshop on the OHA Biennium Budget for the Fiscal Biennium Periods 2019-2020 (FY20) and 2020-2021 (FY21) – Realignment 2 from the Committee on Resource Management to the Board of Trustees pursuant to the OHA BOT Bylaws (approved March 5, 2020) Article VIII, Section L.

Trustee Carmen Hulu Lindsey seconds the motion.

TRUSTEE	1	2	'AE (YES)	A'OLE (NO)	KANALUA (ABSTAIN)	EXCUSED
TRUSTEE LEINA‘ALA AHU ISA			X			
TRUSTEE DAN AHUNA			X			
TRUSTEE KALEI AKAKA			X			
TRUSTEE KELI'I AKINA			X			
TRUSTEE BRENDON KALEI‘ĀINA LEE	X		X			
TRUSTEE CARMEN HULU LINDSEY		X	X			
TRUSTEE ROBERT LINDSEY			X			
TRUSTEE JOHN WAIHE‘E			X			
TRUSTEE COLETTE MACHADO			X			
TOTAL VOTE COUNT			9			
MOTION: <input checked="" type="checkbox"/> UNANIMOUS <input type="checkbox"/> PASSED <input type="checkbox"/> DEFERRED <input type="checkbox"/> FAILED						
Motion passes unanimously with nine (9) yes votes.						

Chair Colette Machado – We will proceed to the Workshop. I will turn this portion over to Sylvia.

V. BOT WORKSHOP

A. OHA Biennium Budget for the Fiscal Biennium Periods 2019-2020 (FY20) and 2020-2021 (FY21) – Realignment 2

Chair Colette Machado – All of you should have gotten your Budget workbooks. How many pages did you say Sylvia?

Sylvia Hussey – Well the meeting folder today is 228 pages including that.

(Sylvia begins her PowerPoint presentation. Please see attached PowerPoint presentation titled, The Office of Hawaiian Affairs June 2020 Fiscal Year 2020 and 2021 Budget Realignment #2 Board of Trustees Workshop)

What I wanted to help you navigate as well as other listening online, in the corner here is the reference to the meeting folder. The meeting folder was 228 pages, so this will help you as well as those online listening how to navigate through the meeting folder material. I just wanted to point that out. First before we start I wanted to thank the Ka Aha this realignment was a lot of work, important work, especially I wanted to thank Gloria Li as well as Grace Chen and acknowledge their tremendous work in not only the COVID-19 action item that came before you about a month ago, as well as the impacts of the realignment on our Budget for 2021.

As noted here we will set context for the realignment then we will talk about specially the fiscal year 2020, 2021, personnel and positions and then we will conclude with Administration’s recommendations as it relates to Grants, Contracts and Sponsorships. At each point before we transition to the next section I will stop if Trustees have any questions that they want to follow up with.

This slide is an opportunity to remind Trustees of the complexity of realignment. We need to ensure that we are aligned with our Strategic Foundation and directions, our Chapter 10 mandates, as well as the Spending Policy, Fiscal Stabilization Policy, the COVID-19 Disruptions to our ‘Ohana wellbeing, General funds, our Native Hawaiian Trust Fund impacts as well as the overall organization and positions and factoring our commercial

properties at Na Lama Kukui and Kakaako Makai as well as our Legacy Lands Resourcing. So all of these factors contributed to the recommendations that are before you as it relates to the realignment. So the actions are related to 2020 as well as 2021. The next slide reminds us of our Strategic Foundations, Paths, Directions and Strategies. This slide reminds us of the policy basis. It seems really busy its animated so you can take a look at that in an animation. What this helps us to do is navigate where the organization has come policy wise from the Fiscal Reserve to the moratorium to a new policy that was established, Fiscal Stabilization back in the Fall of 2019 to the funding of the stabilization as well as the policy designations that were made here in the first realignment.

We are now in the second realignment in which we need to take these actions here. We need to undesignate, add funds and then approve the general funds. So the structures and actions are based on policy as well as actual cash and budgetary actions. This slide is not in your packet it just in the workshop. But this is an important slide to map the actual funding sources for Fiscal year 2021 to the uses of the funds especially as it relates to the Fiscal Stabilization Fund. So, the purpose of this analysis was again to map what is in the spending authority where its coming from and where its being applied to be in compliant with policy. You will notice the key take away here are that the Fiscal Stabilization Fund is Fiscal year 2020 is ask for authorization to be able to replace the general fund expenditures from Fiscal Year 2021 and that is lines 3 and 4. Then Fiscal Stabilization for 2021 is being asked for a \$1million to fund COVID-19 relief as it relates to the organization and additional grants for our beneficiaries. And last but not least, it the policy implications of the Kakaako Makai revenue policy which was approved by Trustees back in the Fall of 2019. Which increased the revenues allocated to Grants and also increased the revenues reallocated to Legacy Land Properties. This particular policy is to be revisited in Fiscal Year 2021. So that policy revision will come back to the Trustees. Any questions as it relates to policy or any of the spending analysis or context before we move on?

Trustee Keli'i Akina – Madame Chair I do have a comment.

Chair Colette Machado – Yes, Trustee Keli'i Akina is recognized.

Trustee Keli'i Akina – Thank you very much and I appreciate that. I would like to say that I was very impressed by the work that Sylvia has done and would like to not only congratulate her but also all of the members of the Board. I am reflecting back on my first budget session back in 2016-2017 and its looks as though we as a Board have made tremendous progress towards implementing a PPBS, program planning budgeting system framework. I appreciate the work that is reflected in the current document that we are looking at today and wanted to say this will really help us to make better strategic decisions and so forth. I do have a couple of specific questions. I will hold them for later on, but I did want to say that I am very pleased. I think we can congratulate ourselves in improving our ability to manage our finances and Thank you Sylvia.

Sylvia Hussey - Thank you Trustee.

Chair Colette Machado – Please proceed Sylvia.

Sylvia Hussey – We'll go into the fiscal year budget 2020 realignment. This particular slide talks about just the overall spending limit and what we hope is helpful is that we start with how we've progressed from the original budget that was approved in June 2019 to the realignment #1 in September of 2019 and then here we are in June of 2020. This calculates the true up of the Kakaako Makai revenues based on the audits that we have. The 2019 audits were completed in March of 2020. So we updated all of the computations for the available revenues based on audited numbers. In fiscal year 2020 the key take away here is that we are just truing up the financial information based on audited information. If you notice along the way there are these markers here to tie in to your hard copy budget binder as well. So the same information here is also found in your hard copy binder if you are following along that way.

The impacts of the spending adjustments then are now are reflected in the operating adjustments. You will see here this plus or minus is a result of the Trustees action for COVID-19. As you recall the reallocation of personnel costs to non-personnel allowed the Trustees to take action of \$3 million. The net impact of this \$75,000 is the grant

in aid pass through that we processed on behalf of the Council for Native Hawaiian Advancement. So that is a grant in aid pass through that we just pass through for funding purposes. You will see here the reclassification of the LLC wind down activities that the board approved in May of 2019. So this is the result of wind down activities, reviewing of the information and the projections to go into fiscal year 2020. And really not increasing the overall budget but just reallocating between the two entities to be able to close out the one entity.

The next slide is just the summary of the tables. It walks the Trustees from what was originally approved back in June 2019 to the first realignment and then going forward from the first realignment to the second realignment. So these tables are the tables that are going to be in the action item and hopefully helps to navigate the big changes in the budget as we go from realignment to realignment.

So here in the core budget for Fiscal Year 2020, you'll see the plus or minuses now on an expense category. These expense categories should look familiar because in COVID-19 Action item this is how we showed where the operating expenditure, unspent, unencumbered, uncommitted was being reallocated to the grants line and to increase as well as in the grants line the adjustments. That is what this slide is trying to evidence, just the line item expense category reclassification of the big dollar amounts.

This workshop slide is also to, as a policy matter is meant to ensure that they current limitations on the CEO authorization of 5% and a \$100,000 is being adhered to in a quarterly basis and then the total summary of the budget adjustments. The quarter 4 adjustment is the large COVID \$3 million adjustment and that was clearly approved by the Trustees. So this is just a slide that summarizes the quarterly changes in budget adjustment and also emphasizes policy compliance with that.

Chair, before I go to the 2021 budget any questions Trustees regarding 2020?

Chair Colette Machado – The floor is open for questions from Trustees. Can we proceed members? I would think so Sylvia, so move on.

Sylvia Hussey – So we will now start into the Budget Realignment for 2021. This slide is a similar slide where we calculate the spending limit given the portfolio, the public land trust and of key notice the line item of the State general funds there. So what we want to make sure is that we were balancing toward that. You will also see the designations here \$3 million to make up for the loss of the general funds and then the Fiscal Year 2021 designations for the COVID-19. So, this slide is an overall balancing, you will also see the true up of revenues as well on both Kakaako Makai, gross and net here as well. So this slide is a summary slide of the spending limit making sure that when we have the realignment we are balancing to this \$35 million here to make sure that we don't go over on the core.

So following that fiscal year 2021, the actual operating budget adjustments you will see that in general there is a reduction in personnel from frozen positions. The use of the stabilization funds in the non-core, the Hālawā Luluku Interpretative Development expenditures are there for planned work. This is as a Federal reimbursement this is expenditures that are made and then reimbursed from the Federal Grant for that. This is based on the program's projected implementation of the plans for the HLID project. You will see similar LLC reclassifications based on our analysis. Any other of the adjustments represents plus or minuses based on, in this case Na Lama Kukui has tenant improvement work that is scheduled for Fiscal Year 2021. So again this is just a broad summary of the various budget adjustments.

The next slide is the similar slide where we go from Total Operating Budget in June of 2019 to the realignment to June of 2020. There is no realignment #1 for the non-core. The tables are the same. Again this table will be in the Action item that comes forward for your action. The next few slides are just details of different ways of slicing and dicing the core budget for Fiscal Year 2021. You will see these large \$36 million they balance back to slides. It is broken down here by the operating budget, project budget and capital budgets. Capital budgets, primarily brick and mortar related to our legacy land category as well as our commercial properties. Project budgets are

those items that have beginning and end and a deliverable in the projects. There is a slide further on that will detail that.

Trustee Carmen Hulu Lindsey – Madame Chair.

Chair Colette Machado – The Chair recognizes Trustee Hulu Lindsey.

Trustee Carmen Hulu Lindsey – Sylvia I am sorry I am trying to keep up with you. I have a back question. You on the Hālawā Luluku Interpretative Development, you said provide matching funds and I see only \$428,000 that was approved in the budget but the realignment is \$3,372,943 now is that \$3 million going to be matched by the Federal Government also?

Sylvia Hussey – So it's an expense reimbursement, so as we expend the dollars then they reimburse us for that. I am going to say that in A-42 of your hard copy binder is a summary of the capital projects that the program is teeing up. In your hard copy binder, A-42 is a list of the Hālawā Luluku various construction items. They have indicated to us that they want to complete the work in Fiscal Year 2021. Which is why you see this really big amount.

Trustee Carmen Hulu Lindsey – That is why I ask if there is an agreement from the Federal Government that they will match this number.

Sylvia Hussey – So there is a reimbursement agreement that we have that once they approve expenditures, OHA expends it then claims reimbursement from there.

Trustee Carmen Hulu Lindsey – Thank you.

Sylvia Hussey – Any other questions Trustees? This again is just different cuts of the budget based on the expense categories and just making sure the details, this is the detail schedule that I talked about. You will see the \$508,000 is broken down by all these projects. Projects are there based on size and strategic alignment from evaluation work to studies that we need to, Oracle Fusion implementation of contract and budget module functionality for Oracle Fusion. You will see in the media buys here this is project dollars for media buys for our Merrie Monarch, Song Contest, strategic plan and other media sponsorship pieces here. The Hawaii Housing Study and the Well Being studies and surveys are additional studies that are teed up for this year to either update or refresh or conduct new studies. Then this last piece is for repatriation travel. We have a number, we have 23 cases of iwi kupuna repatriation including a significant amount internationally. However, given the current restrictions on travel and then the global travel we would need to monitor this and not activate this. So while we have it budgeted, the advocacy and iwi kupuna, we would need to be really mindful and thoughtful whether that international travel would occur. We are projecting at the earliest, early 2021 in quarters 3 and 4 before we make a significant and assessment of traveling. But the project dollars are here.

On the Capital projects. You will see similar, there's a repatriation burial vault construction there to have a physical place to be able to repatriate iwi. There is a grant being applied for about \$14,000-\$15,000 to offset the costs. But in the even the grant is not received this is the total cost. This is not meant to alleviate land development owners of their responsibility and if they find iwi it's also not to absolve anyone of their responsibilities as it relates to community or developers or anyone. It is meant to be a place to respectfully repatriate iwi in the event we are not able to find the decedents and or the appropriate resting place. That is what this project line is. You will also see Kūkaniloko master plan development and implementation. I understand the Board approved a conceptual master plan in...

Chair Colette Machado – Sylvia, can you hold up, Trustee Akina just left is that a confirmation. The Chair will acknowledge that on my screen it showed that Trustee Akina left. Is that correct?

Carol Ho'omanawanui – Yes, it looks like he might have dropped off. We will try and contact his staff to see if he will reconnect.

Chair Colette Machado - Just acknowledging so that it is reflected in the record. Please Sylvia continue, I am sorry for interrupting you.

10:00 am Trustee Keli'i Akina left the meeting.

Sylvia Hussey – I will stop here because this is the core side of the budget. And if there are any questions, preservation plan, Waiialua Court House, Administration does plan to come back to the Board with a more specific Kūkaniloko Presentation and approval mechanism regarding development and implementation plans. But right now this is what is there. In the supplementary information that you received on Sunday, is a summary slide of what the fiscal year 2021 activities are there. If you need help navigating through that just let us know and we will send that navigation to you.

Carol Ho'omanawanui – Madame Chair. We have another caller on it might be Trustee Akina? Trustee Akina is that you did you just join us?

10:02 am Trustee Keli'i Akina returns to the meeting.

Trustee Keli'i Akina - Akina back on the call. Thank you.

Carol Ho'omanawanui - Trustee we can hear you.

Chair Colette Machado – Thank you for calling back in and we will reflect that in the record. Alright Sylvia.

Trustee John Waihe'e IV – I have a question.

Chair Colette Machado – Trustee John Waihe'e IV, please.

Trustee John Waihe'e IV – Sylvia, you know the media buy that budget is for the sponsorships of those events that you mentioned or is it just for the person that buys the media and the sponsorships is a different budget?

Sylvia Hussey – Media buy that is a contract that they will put out, then that contractor does all the media buys for those events. There is when we get to the grants sponsorship slide I will show you where we pick up the media buy as part of the investments we make. There are some media buys that, that is the sponsorship, so Merrie Monarch that is the sponsorship through a media buy rather than a separate table or other kinds of things.

Trustee John Waihe'e IV – Thank you.

Chair Colette Machado – Are there other questions, clarifications for Sylvia? Hearing none, Sylvia you may continue.

Sylvia Hussey – So we just went through 2021 core budget, now we are going through the noncore budgets. These budgets are all the, in summary all of these properties or these cost centers you will see the summary of the Luluku amount here representing the Capital portion of what they have told us that they are planning to do. Now granted if the plans don't come through fruition then this entire amount gets adjusted accordingly. Also in here is the LLC reclassification between the two entities and that's based on actual analysis of what they have. In your budget books there is a summary of the LLC wind down activities and that is in your budget books in B-50 and you can take a look at that latter on in, the summary of the closing of the Ho'okele Pono line and the moving closing as well as filing at the Attorney General's office for dissolution of the entities. Administration wants to also bring back to the Board in the separate discussion the specific progress of the wind down based on board action in May of 2019.

Then the large item, Na Lama Kukui, these are tenant improvement work that have been scheduled. So this is just a summary and the next set of slides is just that on an individual basis the individual cost centers if you will and then more specifically by the expense categories. So I am not going to explain each one. They are self-explanatory but if you would like to stop at a particular one this is NHRLF, there is no change. Their board approved their budget so there is no adjustments. This is Kakaako Makai, very minor operating budget adjustments. Na Lama Kukui we talked about the tenant improvement work that is there. Palauea, this particular grant item was adjusted in fiscal year 2020 but wasn't adjusted out of fiscal year 2021. This was a grant sitting at the program level rather than at the total level where Trustees need to approve the grants. We adjusted that to reflect what Trustees had approved in fiscal year 2020. Wao Kele o Puna, small adjustments in and out. And this is a summary of the capital projects. So Trustee Hulu to your question earlier. Here is the projected facilities construction that are part of the project proposed, then here is the adjustments for the grease trap work that is scheduled. Any questions on the non-core side before we transition to the personnel and positions?

Trustee Carmen Hulu Lindsey – Madame Chair?

Chair Colette Machado – Trustee Carmen Hulu Lindsey.

Trustee Carmen Hulu Lindsey – My question was not on the amount; my question was on the matching from the Federal Government. It's such a big number versus the \$400,000 that was originally in the budget that is why I am concerned. Are they matching this \$3 million, actually \$1.5 and \$1.5 are they paying half of this?

Sylvia Hussey – Chair if its ok, if I ask Lisa Watkins our KPNK who has this program under her kuleana to elaborate on.

Chair Colette Machado – That would be fine to clarify this. This is the second time that Trustee Hulu has raised this about the matching and whether or not the Federal Government is obligated to provide the \$3 million or the \$1.5.

Lisa Watkins-Victorino - Yes Chair. Trustee the Federal Government, we do have as Sylvia has already noted we do have an agreement a reimbursement agreement. So whatever that costs is we do get reimbursed for that. If we spend the \$1.5 for this facility they will reimburse us for the \$1.5.

Trustee Carmen Hulu Lindsey – The reason I ask, is it an open-ended agreement, we can spend \$12 million then?

Lisa Watkins-Victorino – No, there is a budgeted amount.

Trustee Carmen Hulu Lindsey – The budgeted amount I saw was \$400 something thousand. When it increased to \$3 million that is what lead to my question.

Lisa Watkins-Victorino – So it is approved by whatever we spend services for and whatever we get quotes for and whatever we think the final cost is going to be. We take that to the DOT and to the Hawaii DOT and the Federal DOT will approve that amount and once they approve it we basically can go ahead. So we actually can't do and move anything forward until they have approved it. So once we take that forward, they say yes go ahead so we basically will proceed with the construction then get reimbursed for that construction cost.

Trustee Carmen Hulu Lindsey – Thank you. Madame Chair I have another question.

Chair Colette Machado – Trustee Carmen Hulu Lindsey please continue.

Trustee Carmen Hulu Lindsey – We have a very, very large number for contracts. I am wondering if it would be possible if it would be possible for our administration to give the Trustees a list of those contracts by name and amounts so that we know what we are approving money for.

Sylvia Hussey – You are talking about?

Trustee Carmen Hulu Lindsey – The \$6 million. I think that is the last figure I saw.

Sylvia Hussey – You are looking at the summary slide or can you let me know the \$6 million you are looking at.

Trustee Carmen Hulu Lindsey – Contracts, the almost \$4 million. I think we are asking for a little bit more money in this realignment for contracts.

Sylvia Hussey – Could you let me know which slide or in your budget book then I can make sure. The short answer is yes. Whatever the detail there we can give you a list in the budget we can give you a list of all of the intended budgeted items and then if it's a contract list, then we can give you a list of contracts that are currently open. We can ask from procurement and our IT to extract that information.

Trustee Carmen Hulu Lindsey – Thank you Sylvia, I have always wondered what we spend monies on for contract, what kind contract do we have that we are spending that kind of money on. That is all I wanted to know. Thank you. Here it says almost \$6 million on contracts on page B-5.

Sylvia Hussey – Yes, this is in our budget variance reports, the quarterly variance, we can give you definitely the \$6 million in budget and then the uses thus far. Which is one of the projects, the Oracle Fusion is to have a contract management system and as part of responding to the CLA audit. I will note that down as a follow up.

Trustee Carmen Hulu Lindsey – Thank you Sylvia. Thank you Chair.

Chair Colette Machado – Sylvia did you want any comments from your staff that are here that would like to reflect on some of the expenditures already in contract. I am looking at the page B-7. I think those contracts are part of the overall operations. Including IT right and the service we get. Maybe you can clarify what these contract services are. Just in general terms.

Sylvia Hussey - If its ok I will ask Gloria who I know is online.

Chair Colette Machado – Yes.

Sylvia Hussey – Gloria can you expand what gets classified in the contract category.

Gloria Li – Good morning Chair, good morning Trustees. So when we look at this Budget Variance Summary it actually takes into consideration the actual expenditure as well as all the open PRs what we consider encumbrances. So just to give you an example, rent typically we create a rent purchase order at the beginning of the year and we budgeted the rent to be a million dollars. So at the time of encumbrance you will see a million dollars being accounted for. Therefore, it looks like it is a whole million dollars that we spent but in actuality it's going to have to spread over the fiscal year until that fund is exhausted. When looking at this contract, this type of report we have to take that into consideration. It's not the actual expenditure but it also includes the encumbrances. So in our contract we have service contracts, we have IT project contracts, we also have the provisos that are lumped into this contracts category. Therefore the amount is on the high side. But we definitely have the details if you would like to see, we can go ahead and front those reports the details for you. Thank you.

Chair Colette Machado – For me it would be nice to break it down into real estate and what we pay for our commercial properties for rent, because on the neighbor islands we rent from a few businesses. We rent as a business on all the islands except Moloka'i. I know on Lanai we pay rent or we have an agreement with the Company. I think on Maui we have with a private source that we rent there. That is important to lock that in because its big bucks when you talking about that. That Na Lama Kukui portion that we do contribute is what we call a major tenant here. That would be very helpful to see. IT with the operations and what we purchase it takes a

lot of money to upkeep our systems and all of those kinds. From the contract and services component area. There is also the facilities area is that correct all of this falls under the contractual area too.

Trustee Carmen Hulu Lindsey – Thank you that would be really helpful Sylvia.

Sylvia Hussey – I think Trustees what you raised is part of what Administration is trying to put together as a quarterly report, not only for Trustees but also for beneficiaries and getting into the rhythm of the quarterly part of section B of your budget binders includes actual information regarding grants, and so that again is also trying to from the decision of awarding to the solicitation and now through the actual expenditure of grants and similarly it would be with contracts. So you are helping to build that quarterly packet that we should be able to expect to come to the Trustees then release to the beneficiaries for their information as well as part of financial transparency.

We went through this, we went through core budget, noncore and so now we are at the personnel and positions. And among the changes for increasing beneficiary supports through grants came through a reduction in personnel and positions. This first slide that is in the workshop deck in dollars it just helps to show were the movement from the original budget in June 2019 alignment, in September of 2019 and now here in June 2020. Dollars wise where the plus and minuses. Most of the plus or minus came as a result of reallocating the \$3 million in Fiscal 2020 from unspent, unencumbered in this case regarding vacancies. This is what this slide is trying to illustrate. We apologize on how tiny it is but we wanted to be sure that it was all on one page so you can see from realignment to realignment how those dollars more.

The next slide is the pull out slide so you will have this on an 8 ½ x 11, in your budget binders in A-47 and in the updated you will also have an 11x17 pullout in section C. This maps not only the dollars but also the positions and the plus and minus. What administration tries to balance too is this 179 positions at the very bottom as we move over into reassigning, freezing, etc. So the increases in the grants came as a result of freezing. We made several personnel decisions in the assumptions, one was that we froze additional positions so there is total of 14 positions that have been frozen and on the next pages you will see the actual detailed positions that were frozen. Frozen positions were unoccupied and then we also made changes in the assumption, we used to us a 5% vacancy, we have clearly been experiencing more than a 5% vacancy rate. We are currently experiencing 15% vacancy, so we increase the assumptions to 8% to be more reflective of actual experience. So taking the frozen positions and running those numbers through. Given the freezing of the positions, the question of whether we can get our work done. That came in to question and yes we are able to get our work done even in this time of COVID when everyone is teleworking we are able to get our work done. The decision of whether to go from freezing positions to eliminating positions will come from Administration when we return with the Biennium 2022-2023 budgets, at that point we will then make recommendations on whether there is elimination of positions on the way to a restructuring there.

The next few slides just further detail the vacancies by operating unit and then by also the vacancy type, essential and non-essential. That is important because the current state that we are in we are pausing all non-essential vacancy recruitments. We apologize again for the tiny print but wanted to get everyone on one page and try to color code it to help visually differentiate all of the different pieces. Before we go on to Administration's recommendations any questions about personnel, positions or the rationale or assumptions that Administration made?

Trustee Carmen Hulu Lindsey – Madame Chair.

Chair Colette Machado – Trustee Carmen Hulu Lindsey.

Trustee Carmen Hulu Lindsey – I just want to congratulate Sylvia for freezing all these positions and not filling those that are vacant. We have been constantly criticized by the Legislature when we go to see them for our share of the money that we had to many positions. This is really, really good. I just want to compliment Sylvia to be able to do this. That is quite a few positions. Its 32 positions, right now that is not being funded. Because of this we are able to realign and spend our money for more grants for our people. Mahalo Nui.

Sylvia Hussey – Thank you Trustee.

Trustee Leina‘ala Ahu Isa – Chair.

Chair Colette Machado – Trustee Leina‘ala Ahu Isa.

Trustee Leina‘ala Ahu Isa – I have a question, one of our beneficiaries, they wanted to know about Papahānaumokuākea, who is doing that now?

Sylvia Hussey – I am sorry Trustee could you repeat the question.

Trustee Leina‘ala Ahu Isa – Papahānaumokuākea who is the one.

Sylvia Hussey – Currently the former Papahānaumokuākea manger was Keola Lindsey who is now our Chief Advocate so the remaining staff member is there. That is the one that is being filled.

Trustee Leina‘ala Ahu Isa – So are you going to fill this or no?

Sylvia Hussey – Administration is freezing the manger position.

Trustee Leina‘ala Ahu Isa – Okay. Mahalo.

Sylvia Hussey – The function still needs to occur but the position is being frozen. Other questions regarding people before we go to the grants.

Trustee Robert Lindsey – Chair, Bob Lindsey here.

Chair Colette Machado – Trustee Robert Lindsey is recognized.

Trustee Robert Lindsey – My question Sylvia, is it 32 positions that are frozen or 25?

Sylvia Hussey – It is 14 that are frozen and 25 that are vacant. So in your budget book if you go to A-49 there will be a list of all the vacant and frozen but you are right there are 32 in total between vacant and frozen.

Chair Colette Machado – Great question for clarification. Any more questions for Sylvia on the personnel matter.

Sylvia Hussey – Chair is it ok to move forward?

Chair Colette Machado – I would assume so; you know we are not shame of interrupting you so keep going.

Sylvia Hussey – So last but not least Trustees, all of the adjustments that were made were made to ensure that we increase the grant contracts and sponsorships for beneficiaries and community. In this section we just remind that we are utilizing the Board approved Lāhui policies to guide where those investments are being made. This next slide is a summary slide and it helps to see as I have learned, that we provide beneficiary and community investments in three ways. One in the granting process which is guided by HRS 10-17. Two, in the procurement process which is guided by HRS 103-D or State Procurement and three, we also provide via sponsorships. This is just a summary of the kinds of investments that we make, not only grant oriented but also in a number of ways that we provide not only our Chapter 10 mandate but also our mission as the Office of Hawaiian Affairs. So this is just a summary slide. What I want to point out is in this line item here it is very intentional that we are increasing the granting line to currently, we are granting at about \$9 million and that includes the \$3 million Department of Hawaiian Homelands commitment. Intentionally Administration is moving us to \$12 million in and in the next biennium we are going to be proposing up to \$15 million. We want to be very intentional about the amount, we are sending out to our communities and our public land Trust dollars in terms of dollar for dollar what comes in from

public land trusts goes out to our communities and the trust directly, it doesn't go to overhead, it doesn't go to other non-efforts it goes directly to our community. So this line item going to \$12 million is an intermediary step ongoing and increasing to \$15 million. Then making the adjustments. This line reflects an addition of the proviso and we will see some of those details and this is an increase of sponsorships and we will also talk about the moratorium or the sponsorship Ad Hoc work that we are waiting for, for Trustees.

What this tries to detail is by all the different line items and this is the addition of the \$2 million. Administration is recommending on the Kūlia to add \$250,000 to restore Kūlia to the half a million that it was originally piloted under. So that's that recommendation. Here is the \$500,000 in COVID-19 responses. As the Board made their decision in May about COVID-19 there was also discussion about additional needs in communities beyond the emergency rent and food security the \$3 million helped to address. Our communities continue to struggle with mental health needs, behavioral needs, responses, domestic violence, house hold needs just everyday living. So this half a million was added to address COVID responses for our communities. The line item is a recommendation based on Chapter 10 and the beneficiary class that we share and so very specifically for homestead communities and to improve homestead communities as their in granting. And Charter Schools major repair and maintenance, we know that in the Charter sector including our 17 Hawaiian Focus Charters facilities and major repairs for facilities is a key piece. While people think it's just a building, we are talking about learning sites and learning environments and improvements in learning environments as well as utilizing outdoor classrooms. That's the reason for that.

The iwi kupuna repatriation and reinternment community grants, while its very specifically identified as iwi kupuna administration would recommend that we think about that as cultural preservation, cultural resource management, wahi pana resource management and dollars that go there to maintain and protect and keep wahi pana throughout the pae 'āina. The Native Hawaiian teacher education and professional development, we know that in education there is a teacher shortage period, but particularly there is a teacher shortage for native Hawaiian kaiapuni charters as well as the reflection of teachers in the teaching force that don't reflect our communities and the impact on classrooms. The last recommendation is \$250,000 for community and 'ohana based program grants. We know that with COVID-19 'ohana well-being in all facets have been highly disruptive and this dollar allocation helps to address those very 'ohana destructing kinds of impacts that we are seeing as well. While our first round of funding looked at immediate food, clothing, shelter needs for our beneficiaries. This set of recommendations are coming around to address not only our Lāhui or our strategic plan areas but also being responsive to the realities of COVID as well as our beneficiaries and our community. I will stop there if questions.

Trustee Robert Lindsey – Madama Chair, Robert Lindsey here I have a question.

Chair Colette Machado – Chair recognizes Trustee Robert Lindsey.

Trustee Robert Lindsey – Thank you Chair, Sylvia I am just curious in the budget or the existing budget or the proposed budget how much is in there for staff development?

Sylvia Hussey – For OHA staff development or beneficiary staff development?

Trustee Robert Lindsey – OHA staff development.

Sylvia Hussey – If we go back to the summary slide this continuing education program line item \$30,000 is where the staff development currently exists.

Trustee Robert Lindsey – If I could have a follow up question.

Sylvia Hussey – Sure.

Trustee Robert Lindsey – So annually whatever we have allocated for staff development is all of that used up?

Sylvia Hussey – I am going to ask, is it Gloria or Raina could respond if this \$30,000 is used.

Trustee Robert Lindsey – I am only asking because our organization is only as strong as the staff that we have and I think to have rocket staff we need to always focus on providing a staff development so that our staff can keep growing in their skill levels. To me it's even more critical, I like the idea of staff reduction but there needs to be a balance so that we can have staff who are rocket performers if we have less people to work with. Clearly with less staff there is going to be more responsibilities that are going to be expected of our staff. So for me staff development and investing in staff development is important.

Sylvia Hussey – Thank you Trustee.

Chair Colette Machado – Sylvia are you able to redirect the question to Raina or are you going to redirect it to Gloria or anyone else.

Sylvia Hussey – Gloria or Raina are you able respond to Trustee's question?

Gloria Li – Yes, I will attempt and Raina can jump in. So typically, our staff development budget is a centralized budget in HR, that is one bucket. The other one is what Sylvia pointed out is the continued education fund for \$30,000. That really is to help staff who would like to pursue higher education to advance their career in OHA. So we have that program available for staff. As far as the professional development that comes in and typically it is really up to the directors and managers to work with HR to make sure that our skill sets are up to date and we get refreshers on what we do and the current practices out there. As far as us using that budget, typically I think we've been doing pretty good. I can't say that a 100% was used every year but Raina can maybe chime in just looking at the budget variance I believe we use a good chunk of it. I can definitely get you more details if you would like. Thank you.

Sylvia Hussey – Raina are you able to comment.

Raina Gushiken – Nothing to add. Thank you.

Chair Colette Machado – I guess the question is, is there adequate money in the budget for staff development? It is as simple as that. So I guess we heard that its \$30,000 for staff development and training. Is that correct?

Sylvia Hussey – As Gloria pointed out the \$30,000 is specifically for the higher education reimbursement. As staff members take classes then they get reimbursed for the credit hours that they've expended and that needs to be approved. Within each of the paia are staff development dollars, whether that is training on the continent, online or they are brought together for staff development in person. So each of the staff development dollars rest in the paia. The point is well taken though that we need to have an organizational policy and philosophy about staff development and in the dollars allocated to that so that there are some guidance and consistency and you don't have uneven development of dollars and recognizing that each paia may have different requirements. Different requirement for technical staff development may differ from an advocacy staff development or fiscal or community engagement or research. The point taken in terms of policy and adequacy of staff development.

Chair Colette Machado – It is a reasonable request that we are directing this to be resolved with your Kaaha team and your area people. I think it's good to know that your Kaaha team is looking how to provide individually for their people. I will be a strong supporter for your community outreach because they have the largest area that they have to be responsible for. They are very limited in when its organized. Only when we do our all OHA stuff on island they are able to conduct themselves. They will continue to need that kind of alignment with the ongoing issues with IT, some of the other issues that they need to get the kind of training that they need. Or even continue to encourage them to get certified with some degree if that is possible. I know on that end the community engagement and community outreach that has always been my favorite area to support because they are out there in the field and they need the kind of kokua they can get.

Sylvia Hussey – In aggregate there is about \$78,000 in the total fiscal year 2021 core budget coded as training, seminar, conferences. But again is well taken in terms of policy and adequacy of staff development. Mahalo Trustees for flagging that.

Trustee Leina‘ala Ahu Isa – Chair.

Chair Colette Machado – Trustee Leina‘ala Ahu Isa.

Trustee Leina‘ala Ahu Isa – My question is do we put money into that? Thank you Trustee Lindsey for bringing that up. I feel it’s a function of HR and because we don’t have a manger or director, and also the policy. We are being livestreamed now so I know people are listening to us, can they just take the course and then ask for reimbursement or do they have to reapply, we approve, then they take it, then get reimbursement. Or they can just take it first then get reimbursement?

Sylvia Hussey – I will ask Gloria or Raina to respond on the specific logistics.

Raina Gushiken - Aloha Trustees, this is Raina. As to Trustee Leina‘ala Ahu Isa’s question on the tuition program. Employees apply for that program, if they are qualified and are determined to be accepted, then it’s a reimbursement basis. They provide proof that they have enrolled in the course and the tuition that was paid, and they complete that course work for the semester and they get reimbursed after completing that course.

Trustee Leina‘ala Ahu Isa – If they want to go West Oahu to get an AA, they have to pay that tuition upfront and then get reimbursed.

Raina Gushiken – Yes, it is a reimbursement basis. Gloria if you can confirm too, but no one has applied for the program since I have been in the interim position for HR.

Trustee Leina‘ala Ahu Isa – I don’t think they know about it. I know someone that wants to get their bachelors or finish up their AA. Mahalo, as long as we have some policy on it.

Sylvia Hussey – Any other questions on the grants schedule or any other questions Trustees.

Trustee Kalei Akaka – Chair.

Chair Colette Machado – Trustee Kalei Akaka is recognized.

Trustee Kalei Akaka – Sylvia I just want to say a major mahalo to you and to the staff for putting together this amazing budget realignment book. All the effort you folks put into it, it certainly is something. I just wanted to highlight under the grant recommendations for year 2021, the Charter Schools major repairs and maintenance as well as the Native Hawaiian Teacher Education and Professional development. I think it’s so important that we are able to support our Kaiapuni and our Charter School kumu. In doing that we are able to foster a proper and good environment for our students where they are going to be the carriers of our culture as well as becoming productive individuals in our community. I think this is incredible to do this and I mahalo everyone for supporting this.

Chair Colette Machado – Any comments or manao, Sylvia if you want to proceed.

Trustee Kalei Akaka – If it would be possible Sylvia, if we could get perhaps some examples of some success stories of some of the kokua that we are able to provide to the Native Hawaiian teachers or native Hawaiian certification.

Sylvia Hussey – Currently or after the program grants get solicited.

Trustee Kalei Akaka – If you do have some current ones.

Sylvia Hussey - Yes. Trustees we just went through our beneficiary and community investments via grants, our next one is via proviso so our legal proviso goes through a contract in procurement. So the first line you will see here is the current proviso the general funds, the Trust Fund matching and then the amount. We are recommending an additional \$250,000 to provide expanded services for our beneficiaries through the legal proviso and increase that. Trustee Waihee here is the \$124,000 that was listed it's the buyer contract for Merrie Monarch, KS Song Contest, Na Hoku, General Civic Engagement the Aloha Rising efforts. Any advocacy initiatives as well as the new Strategic Plan. So it's a project because there is a deliverable but we also are counting in terms of the costs of investments that we make for our beneficiaries and to be able to participate in this.

You will also see a media buy contract for Keiki Hula. Then we aggregated here is the costs of contracting and printing and delivery of the Ka Wai Ola the hard copy newspaper. 60,000 readership and the benefit of that, as wonderful as our social media platforms, we have a number of beneficiaries that value the hard copy paper in their hands. So, you can see its almost \$400,000 of OHA's resources to be able to continue that really valuable communication and highlighting effort as well. Before I go on to the last item sponsorship, any questions about beneficiary and community investments via procurement.

The last classification we wanted to bring to your attention is the sponsorships. These are community sponsorships we know currently the Board sponsorships, Kaialu sponsorships formerly known as the CEO sponsorships those are still on moratorium until the Board's Ad Hoc committee comes back with recommendations. On this slide is the programmatic sponsorships that are launched via community engagement as well as advocacy. Here the sponsorships are for National indigenous organizations that we continue to participate in. Then last you will see is the sponsorship for our Na Mamo Makamae that recognizes cultural living treasures. That stated in 2017 the last event was 2019 and this is for a 2021 event. So a Bi Annual celebration and recognition. Also is the Moanalua Gardens Foundation Prince Lot Hula Festival. That was a Biennium Line item in the last Biennium. That is the additional sponsorship recommendation here. Any questions about sponsorships in general or specific line items.

Trustee Leina'ala Ahu Isa – Chair.

Chair Colette Machado – The Chair recognizes Trustee Leina'ala Ahu Isa.

Trustee Leina'ala Ahu Isa – Sylvia, if we can get advocacy sponsorships to National Museum of American Indian, why can't we give to Bishop Museum? Or who determines sponsorship, us or you?

Sylvia Hussey – Sponsorships, grants for sure is Trustee, sponsorships is also with the Trustees currently. These programmatic sponsorships are part of the work that the Ad Hoc Committee is working on. So right now these programmatic goes out and these sponsorships go out this way. But the Ad Hoc Committee is working on proposing for the Board action. I don't know Chair, if you want to share the progress of that work or Trustee Waihee.

Chair Colette Machado – Not as this time, except we have Everett on the line. We are working to finalize the recommendations and get that out to the current members, which are Trustee John Waihe'e IV, myself, Lōpaka Baptiste and Misti Pali-Oriol from Community outreach. I am just waiting to reconvene the resource team that was gathered. Kind of needed a break because of all the 911s with COVID-19 but we are scheduled to move forward. It is just finalizing the recommendations and then convening a committee meeting and then if there is a movement to approve out of the committee we will put it on the Board agenda. Hopefully we will get it done by the end of July or early August.

Trustee Leina'ala Ahu Isa – Mahalo.

Sylvia Hussey – Trustees that is the last of the highlights of the book as you pointed out sections A are the realignment in your hard copy book. Section B is operational updates. You will find in section B details about grants as well as the Native Hawaiian Revolving Loan Fund and that changes we are seeking from the Federal Authorizer. You will also see the Consumer Micro Loan Program that the previous Board approved and the details of that program. We anticipate coming back to the Board with a specific action item regarding the Consumer Micro Loan Program and recommending to solicit and have that be taken over by a Native CDFI. Again that is an action item that will come back to the Board. That is it Chair from Administration in terms of the workshop materials.

Chair Colette Machado – So Trustees in working with Sylvia we have designated June 18th as the second workshop to be followed up. Today I wanted to see if that was still a priority, if there were unresolved issues that we need to look at or if this briefing was sufficient because then I would like to schedule the BOT for approval and ratify the recommendations out of Administration for the 18th. So the first question do we need a second workshop on the 18th of this month, yes or no if you think Sylvia has not and her team have not adequately addressed some of your issues or you need time to receive some of the information that you have requested from them. This is the time to give us feedback so we can set that up and schedule the agenda for the BOT.

Trustee Dan Ahuna – This is Trustee Ahuna.

Chair Colette Machado – Yes.

Trustee Dan Ahuna – I am ok with moving to the next BOT meeting for the motion. I am ready.

Trustee Carmen Hulu Lindsey – I am ready. Holomua.

Trustee Keli'i Akina – Madame Chair.

Chair Colette Machado – Trustee Keli'i Akina please.

Trustee Keli'i Akina – I am so sorry I should have asked this one minute ago. I had a final question for Sylvia overall which I could do now or wait.

Chair Colette Machado – You should ask the question now please.

Trustee Keli'i Akina – Again I want to thank you for the hard work you have done Sylvia and congratulate all the Board members. I wondered if very briefly you could highlight how the implementation or features reflecting the PPBS – Program, Planning, Budgeting System give us new tools that we didn't have before as Trustees to control the budget and give you appropriate feedback.

Sylvia Hussey – I would say having come fairly recently and being made aware of the Board action and making it, you know implementing it in 2022-2023 biennium we try to follow and start to implement those pieces. We hope that by breaking out all of the different slices and dices, making sure that each realignment is fiscally responsive, policy compliant. This particular realignment we felt really important that it be very clear to the Trustees, the beneficiary orientation, the fiscal responsiveness as well as the policy compliance. The construction approach because it logically says let's start with what our strategic plan, what our Lāhui policies, it tied for us in administration very well to the Board Governance work that the Board has started and all of the pieces there. It's not unfamiliar what was asked of the PPBS, it was just translating it and operationalizing it. I hope that it is helpful because constructing the budget and addressing it at a program level, at a strategic level, I guess in my budgetary experience just made sense. So it wasn't a strange approach, it wasn't uncommon or unfamiliar. It made sense. It made putting the budge together, I would say easy, because it was far from easy, but it made senses to strategically align and that first slide where it talks about we have to look at all those elements. I would say on an implementation basis I hope we are implementing in the way that it was intended when the policy was passed in 2018.

Trustee Keli'i Akina – Thank you Sylvia. I think it's a major advancement for us in terms of our own accountability as OHA and the control the Trustees can have over the budget. It also puts us in to alignment with the majority of State Agencies and what the Legislature will expect. So this is exciting because we will be able to make a better case for what we go to the Legislature and request in the future. So again, congratulations to the team here, the whole Trustee board and thank you to Sylvia and your work. Thank you Madame Chair for allowing me these comments.

Chair Colette Machado – Members I come back, the only confirmation I got was from Trustee Dan Ahuna and Trustee Carmen Hulu Lindsey that its ok to move forward for a BOT meeting for next week Thursday to review and ratify our Biennium Budget realignment #2.

Trustee Brendon Kalei'āina Lee – Chair.

Chair Colette Machado – Trustee Lee.

Trustee Brendon Kalei'āina Lee - I am ready to move forward.

Trustee John Waihe'e IV – Madame Chair.

Chair Colette Machado – Trustee John Waihe'e IV.

Trustee John Waihe'e IV – I am ready to move forward. I do have a question but I don't need it answered. Sylvia, you know the realignment, the money in the realignment it uses different funds including the fiscal stabilization fund but also other funds from other savings am I correct? My question is, is there someplace in the materials where I can just see the realignment line items that are using the fiscal stabilization money, is there anything where I can see just a matrix of all the fiscal stabilization fund uses within this realignment.

Sylvia Hussey – If you go to slide 50 of 228.

Trustee John Waihe'e IV – So there is nothing line item.

Sylvia Hussey – If you want a more detailed of each of the line items.

Trustee John Waihe'e IV – I just wanted to see.

Sylvia Hussey – I can follow up with you Trustee no problem and go through in detail.

Trustee John Waihe'e IV – Thank you.

Trustee Robert Lindsey – Madame Chair, Trustee Robert Lindsey here.

Chair Colette Machado – Go ahead Trustee Robert Lindsey.

Trustee Robert Lindsey – I just want to thank Trustee Ahuna for his RM leadership team and I want to really thank Sylvia and Gloria and Grace for their great work in putting together our biennium budget and the realignment piece to go with that. As I told them two week ago at our team meeting given the 13 years that I have been at OHA this has been the best budget presentation that I have ever seen. I am ready to move forward and I don't see a need for a second workshop I am ready like Trustee Lindsey, Trustee Ahuna to move the budget piece forward.

Chair Colette Machado – So we will go ahead and file an agenda for the 18th. We will list for the two items in our review with the Biennium as well as the realignment #2. Is there any other business that we need to talk about on the agenda? I believe not. Do we have any announcements that we would like to make.

VI. ANNOUNCEMENTS

None

VII. ADJOURNMENT

Trustee Carmen Hulu Lindsey – Madame Chair.

Chair Colette Machado – Trustee Carmen Hulu Lindsey.

Trustee Carmen Hulu Lindsey moves to adjourn the meeting.

Trustee Dan Ahuna seconds the motion.

Chair Colette Machado – It has been moved and seconded. Roll call vote please.

Trustee Carmen Hulu Lindsey moves to adjourn the meeting Trustee Dan Ahuna seconds the motion.						
TRUSTEE	1	2	'AE (YES)	A'OLE (NO)	KANALUA (ABSTAIN)	EXCUSED
TRUSTEE LEINA'ALA AHU ISA			X			
TRUSTEE DAN AHUNA		x	X			
TRUSTEE KALEI AKAKA			X			
TRUSTEE KELI'I AKINA			X			
TRUSTEE BRENDON KALEI'AINA LEE			X			
TRUSTEE CARMEN HULU LINDSEY	x		X			
TRUSTEE ROBERT LINDSEY			X			
TRUSTEE JOHN WAIHE'E			X			
TRUSTEE COLETTE MACHADO			X			
TOTAL VOTE COUNT			9			
MOTION: [x] UNANIMOUS [] PASSED [] DEFERRED [] FAILED Motion unanimously passes with nine (9) yes votes.						

The meeting was adjourned at 11:00 am.

Respectfully submitted,

Dayna Pa, Board Secretary

As approved by the Board of Trustees on _____.

Colette Y. Machado, Chairperson
Board of Trustees

Attachments:

1. PowerPoint presentation titled, The Office of Hawaiian Affairs June 2020 Fiscal Year 2020 and 2021 Budget Realignment #2 Board of Trustees Workshop

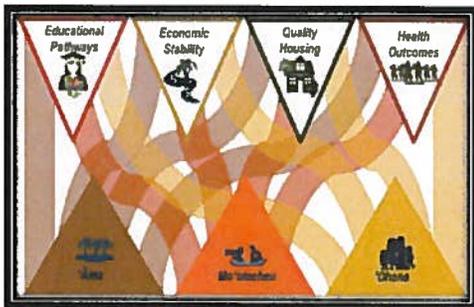
The Office of Hawaiian Affairs

June 2020

FISCAL YEAR 2020 AND 2021 BUDGET REALIGNMENT #2

Board of Trustees Workshop

STRATEGIC FOUNDATION, DIRECTIONS - MISSION



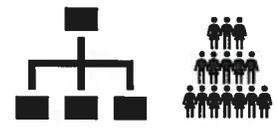
CHAPTER 10 - MANDATE



GENERAL FUNDS



NHTF



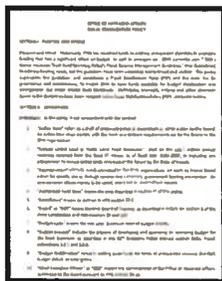
ORGANIZATION, POSITIONS



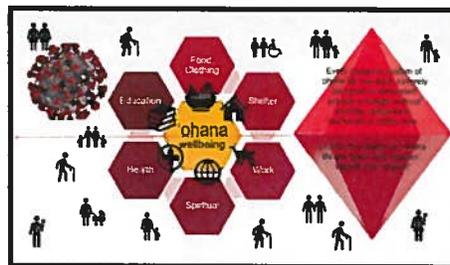
FY20, FY21
REALIGNMENT #2



SPENDING POLICY



FISCAL STABILIZATION
POLICY



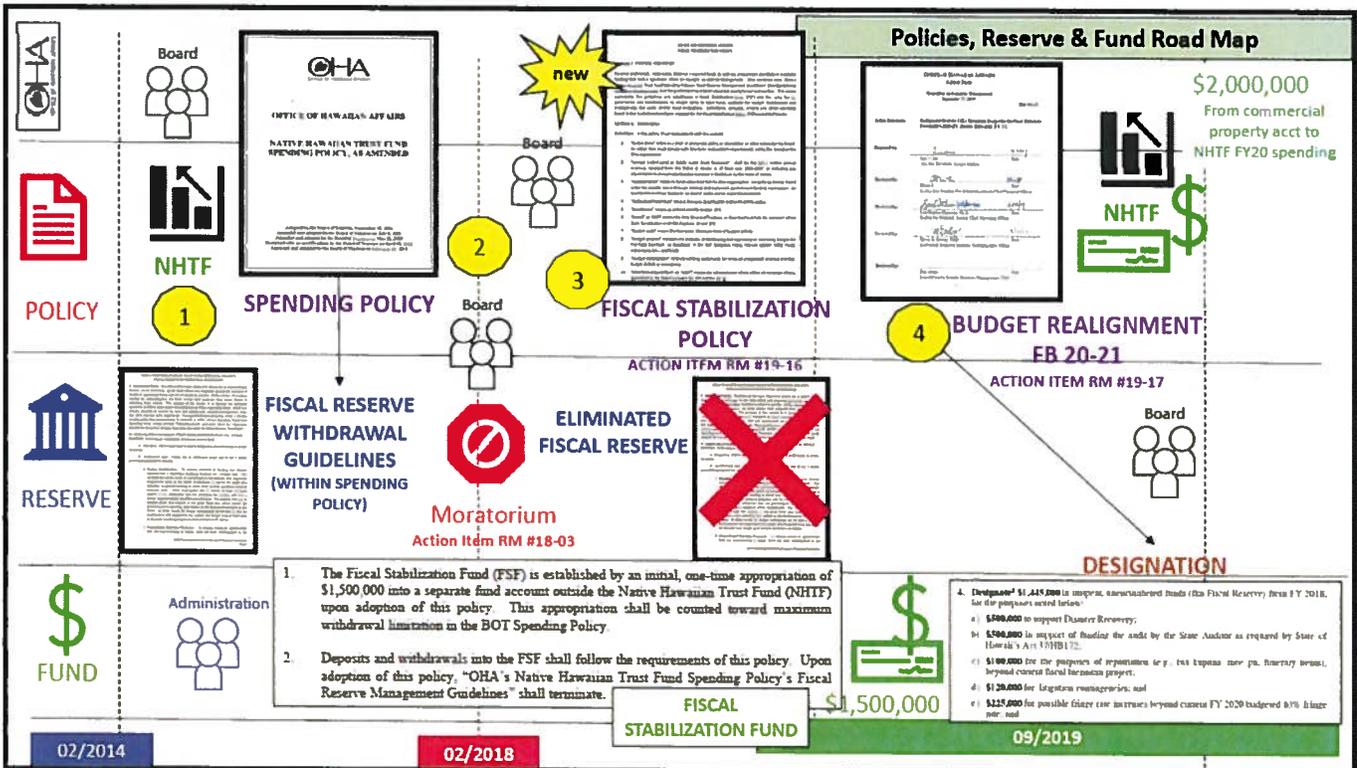
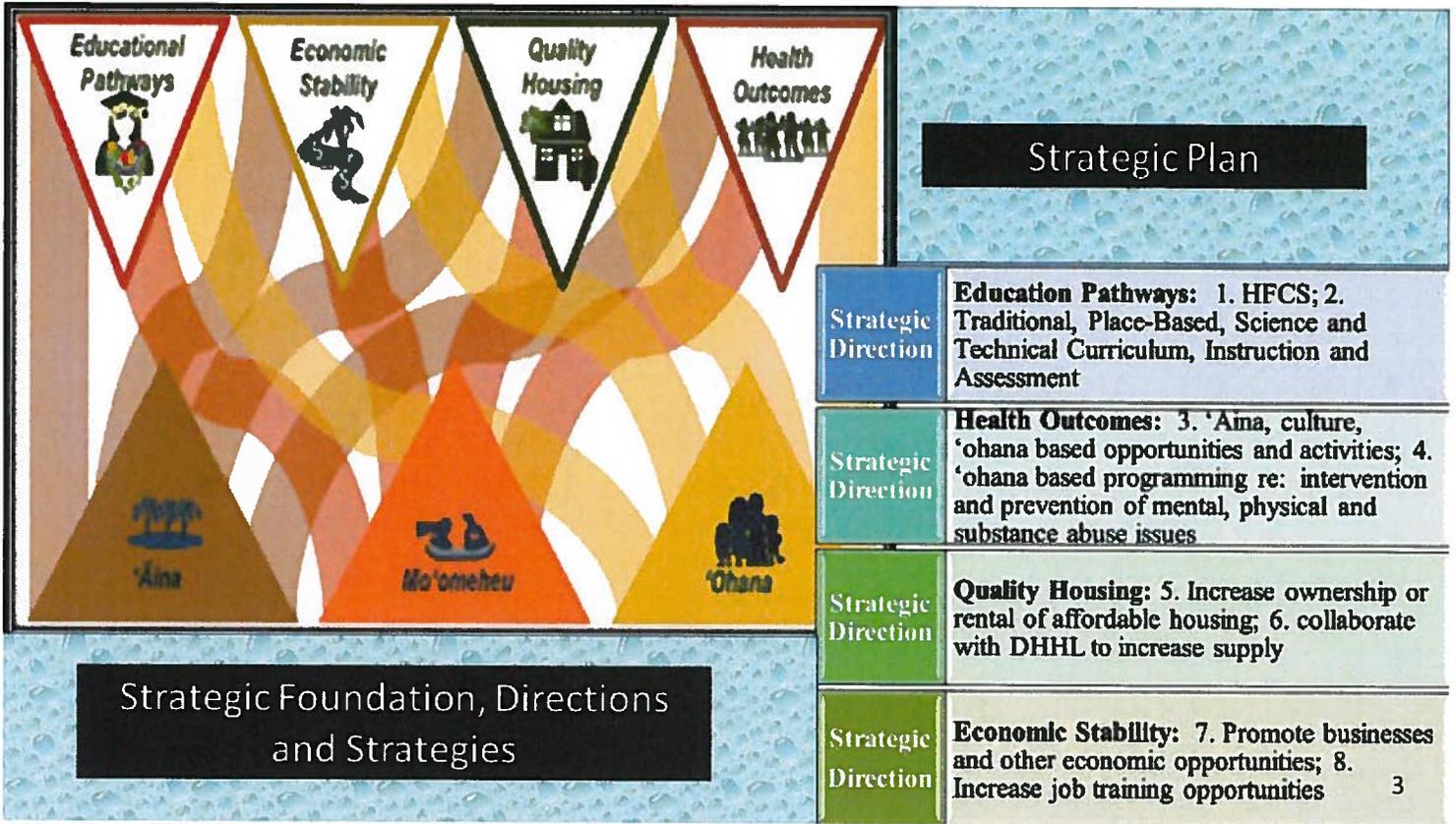
COVID-19 DISRUPTIONS TO
'OHANA WELLBEING



Na Lama Kukui
Kaka'ako Makai



Legacy Lands



A-14




POLICY

FISCAL STABILIZATION POLICY

\$2,000,000
From commercial property acct to NHTF FY20 spending



REALIGNMENT #2 - MOTIONS

1	2	3
UNDESIGNATE (prior designations)	ADDT'L FUNDING - \$1.5MM	APPROVE \$3MM use for Gen Funds
Action Item, BOT #20-XX		

DESIGNATION

1. The Fiscal Stabilization Fund (FSF) is established by an initial, one-time appropriation of \$1,500,000 into a separate fund account outside the Native Hawaiian Trust Fund (NHTF) upon adoption of this policy. This appropriation shall be counted toward maximum withdrawal limitation in the BOT Spending Policy.

2. Deposits and withdrawals into the FSF shall follow the requirements of this policy. Upon adoption of this policy, "OHA's Native Hawaiian Trust Fund Spending Policy's Fiscal Reserve Management Guidelines" shall terminate.

FUND

FISCAL STABILIZATION FUND

\$1,500,000

09/2019

3. Need to reverse (undesignate) the previous designations to enable the BOT to designate and fund FB 20-21 Realignment #2

4. Authorize the additional funding of the Fiscal Stabilization Fund in the amount of \$1,500,000, noting the balance will be \$3,000,000.

5. Approve the use of the Fiscal Stabilization Fund in the amount of \$3,000,000 in FY20, to be drawn in four increments of \$750,000 per quarter in FY21, to replace the General Funds appropriation for FY21.

06/2020

BOT Mtg 06/2020

A-15

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Funding Sources	Spending Limit	Analysis of FY 21 Proposed Realignment #2 Expenditure By Funding Source							
		Personnel	Grants	Non-personnel	Legacy Land		Beneficiary Investments	COVID 19 Relief	Balance
					Personnel	Non-personnel			
1. Average Portfolio Market Value (Withdrawal % 5%)	17,886,701	(14,438,815)		(3,410,007)					37,879
2. Ceded Land Revenues	15,100,000		(7,157,717)	(6,038,204)			(1,904,079)		-
3. General Fund (GF) Appropriations Request	-								-
4. Fiscal Stabilization Fund - FY20 Designation for GF Shortfall	3,000,000	(1,186,605)	(1,554,400)	(296,874)					(37,879)
5. Fiscal Stabilization Fund - FY21 Designation	1,000,000							(1,000,000)	-
6. Kaka'ako Makai Gross Revenue (Approved 10%, RM19-10, FY21 20%) (for Grants use)	883,804		(883,804)						-
7. 50% Kaka'ako Makai FY19 Net Revenue (for Legacy use RM 19-10)	1,514,931				(404,491)	(1,105,722)			4,718
	\$ 39,385,436	\$ (15,625,420)	\$ (9,595,921)	\$ (9,745,085)	\$ (404,491)	\$ (1,105,722)	\$ (1,904,079)	\$ (1,000,000)	\$ 4,718

For the purpose of this analysis, the allocation of the 5% Average Market Value and the Ceded Land Revenues are broadly applied to operations whereas the allocation of the Fiscal Stabilization Fund designations and the Kaka'ako Makai Revenues are intentional according to established policies.

Purpose of Analysis: To map funding sources to appropriate uses for FY21, including use of the fiscal stabilization fund

Key Takeaways:

- 1) Fiscal Stabilization Fund – FY 20 used to replace general funded expenditures - \$3,000,000 (line 3 and 4)
- 2) Fiscal Stabilization Fund – FY 21 used to fund COVID-19 related expenditures - \$1,000,000 (line 5)
- 3) 20% gross Kaka'ako Makai Revenue designated for grants (line 6)
- 4) 50% net Kaka'ako Makai Revenue designated for legacy land use (line 7)

FY20 BUDGET REALIGNMENT #2

Spending Limit and Adjustments for OHA's FY 2020 Total Operating Budget

Funding Sources	FY 2020				Ref Page(s)
	Approved Budget (a)	Approved Realignment #1 (b)	Proposed Realignment #2 (c)	Adjustments (d) = (c - b)	
1. Core Operating Budget					
5% of NHIF Portfolio	\$17,692,555	\$17,692,555	\$17,692,555	\$0	
Public Land Trust Revenues	15,100,000	15,100,000	15,100,000	\$0	
State of Hawai'i General Funds	3,037,879	3,037,879	3,037,879	\$0	
Allocation of Kaka'ako Makai Revenues	1,435,610	1,866,436	2,488,155	\$621,719	
<i>Made up of...</i>					
...20% Kaka'ako Makai Gross Revenue (Grant Use)	430,826	861,652	861,652	\$0	
...Ka'ako Makai True up of 10% Allocation for FY13 FY18 (Grant Use)	72,206	72,206	72,206	\$0	
...50% Ka'ako Makai FY19 Net Revenue (Legacy Use)	932,578	932,578	1,554,297	\$621,719	
Sub total - Allocation of Kaka'ako Makai Revenues:	1,435,610	1,866,436	2,488,155	\$621,719	
Cash Transfer from Kaka'ako Makai	0	2,000,000	2,000,000	\$0	
Sub-total - Core Operating Budget:	\$37,266,044	\$39,696,870	\$40,318,589	\$621,719	
2. Fiscal Stabilization Fund (aka Fiscal Reserve)					
FY 2020 Designation	\$0	\$1,445,000	\$1,445,000	\$0	
Sub-total - Fiscal Stabilization Fund:	\$0	\$1,445,000	\$1,445,000	\$0	
3. Commercial Property					
Kaka'ako Makai	\$10,878,315	\$10,878,315	\$9,815,035	(\$1,063,280)	
Nā Lama Kukui	7,909,481	7,909,481	7,909,481	\$0	
Sub-total - Commercial Property:	\$18,787,796	\$18,787,796	\$17,724,516	(\$1,063,280)	
4. Federal Programs Budget					
Halawa-Luluku Interpretive Development	\$4,099,249	\$4,099,249	\$4,099,249	\$0	
Native Hawaiian Revolving Loan Fund	902,005	902,005	902,005	\$0	
Sub-total - Federal Programs Budget:	\$5,001,254	\$5,001,254	\$5,001,254	\$0	
5. Special Programs Budget					
Special Programs Budget - Legacy Properties	\$880,257	\$880,257	\$880,257	\$0	
Special Programs Budget - Other	367,862	367,862	367,862	\$0	
Sub-total - Special Programs Budget:	\$1,248,119	\$1,248,119	\$1,248,119	\$0	
Total Spending Limit:	\$62,303,213	\$66,179,039	\$65,737,478	(\$441,561)	

FY 2020
Spending
Limit

Key Takeaway:
Impact of the true-up of
Kaka'ako Makai financial
information for FY20

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FY 2020 Approved Total Operating Budget and Realignments

Total Operating Budget	FY 2020				
	Approved Budget	Approved Realignment #1	Proposed Realignment #2	Adjustments	Ref Page(s)
	(a)	(b)	(c)	(d) = (c - b)	
1. Core Operating Budget					
Personnel (including Fringe)	\$16,905,440	\$16,933,809	\$15,699,730	(\$1,234,079)	Core Budget
Non-Personnel	20,360,603	22,401,774	23,710,853	\$1,309,079	
Sub-total - Core Operating Budget:	\$37,266,043	\$39,335,583	\$39,410,583	\$75,000	
2. Fiscal Stabilization Fund (fka Fiscal Reserve)					
FY 2020 Designation	\$0	1,445,000	1,445,000	\$0	A-27
Sub-total - Fiscal Stabilization Fund:	\$0	\$1,445,000	\$1,445,000	\$0	
3. Commercial Property					
Kaka'ako Makai	\$2,553,946	\$2,261,175	\$2,261,175	\$0	A-27
Nā Lama Kukui	5,853,411	5,950,051	5,950,051	\$0	
Sub-total - Commercial Property:	\$8,407,357	\$8,211,226	\$8,211,226	\$0	
4. Federal Programs Budget					
Halawa Luluku Interpretive Development	\$4,099,249	\$4,099,249	\$4,099,249	\$0	Non-Core Budget
Native Hawaiian Revolving Loan Fund	902,005	902,005	902,005	\$0	
Sub-total - Federal Programs Budget:	\$5,001,254	\$5,001,254	\$5,001,254	\$0	
5. Special Programs Budget					
Legacy Properties					
Palaua Culture Preserve	\$160,380	\$160,380	\$160,380	\$0	Non-Core Budget
Wao Kele O Puna Management Fund	256,610	256,610	256,610	\$0	
Sub-total - Special-Legacy Properties:	\$416,990	\$416,990	\$416,990	\$0	
Special Programs Budget - Other					
Hi'ilei Aloha & Subsidiaries	\$292,862	\$405,000	\$327,000	(\$78,000)	9
Ho'okele Pono & Subsidiaries	75,000	88,000	166,000	\$78,000	
Sub-total - Special - Other:	\$367,862	\$493,000	\$493,000	\$0	
Sub-total - Special Programs Budget:	\$784,852	\$909,990	\$909,990	\$0	
Total Operating Budget:	\$51,459,506	\$54,903,053	\$54,978,053	\$75,000	

FY 2020
Total
Operating
Budget
Adjustments

Key Takeaways:

- Impact of the COVID-19 reallocation reflected
- GIA pass thru of \$75K
- LLC Reclassification for Wind Down Activities

Summarizes the Total Operating Budget from Initial Approval (Table A-June 2019) to Realignment #1 (Table B-September 2019)

A. FY 2020 APPROVED TOTAL OPERATING BUDGET										
FY 2020 APPROVED BUDGET	FTE	Core	Fiscal Stabilization Fund (fka Fiscal Reserve)	Commercial Property Budget		Legacy Property Budget		Special Programs Budget		FY 2020 Total Operating Budget
				Kaka'ako Makai	Nā Lama Kukui	Palaua Culture Preserve	WKOP Mgmt Fund	Federal Funded	ORA Funded	
Personnel & Fringe	179	\$ 16,905,440	\$	\$ 278,161	\$ 368,276	\$ 3,000	\$ 9,550	\$ 764,248	\$	\$ 17,947,849
Program		1,351,878		81,475	368,276			109,017		1,923,196
Contracts		4,296,719		610,000	535,015	75,000	70,000	4,014,215		9,600,949
Grants		9,660,921				25,000	10,000			9,695,921
Travel		511,087				4,680	8,160	37,045		560,972
Equipment		995,570		939,500	1,311,958	43,500	158,100	3,750		3,452,378
Overhead		2,964,382		644,810	1,087,183	9,200	800	72,979		4,779,354
Debt Service		580,047			2,550,979					3,131,026
Other - LLC									367,862	367,862
Totals (A):		\$ 37,266,043	\$ -	\$ 2,553,946	\$ 5,853,411	\$ 160,380	\$ 256,610	\$ 5,001,254	\$ 367,862	\$ 51,459,507

B. FY 2020 APPROVED BUDGET REALIGNMENT #1										
FY 2020 APPROVED REALIGNMENT #1	FTE	Core	Fiscal Stabilization Fund (fka Fiscal Reserve)	Commercial Property Budget		Legacy Property Budget		Special Programs Budget		FY 2020 Total Operating Budget
				Kaka'ako Makai	Nā Lama Kukui	Palaua Culture Preserve	WKOP Mgmt Fund	Federal Funded	ORA Funded	
Personnel & Fringe	179	\$ 16,933,809	\$	\$ 285,390	\$ 77,875	\$	\$	\$ 764,248	\$	\$ 18,061,322
Program		1,484,603		81,475	368,276			109,017		2,050,621
Contracts		5,988,759		810,000	560,560	80,000	73,500	4,014,215		11,527,034
Grants		9,660,921					10,000			9,670,921
Travel		571,667				4,680	8,160	37,045		621,552
Equipment		1,068,820		439,500	1,305,178	39,000	159,600	3,750		3,015,848
Overhead		3,046,958		644,810	1,087,183	9,000	800	72,979		4,861,730
Debt Service		580,047			2,550,979					3,131,026
Sub-total:		\$ 39,335,583	\$ -	\$ 2,261,175	\$ 5,950,051	\$ 135,380	\$ 256,610	\$ 5,001,254	\$ -	\$ 52,940,053
Other - LLC		125,138							367,862	493,000
Totals (B):		\$ 39,460,721	\$ -	\$ 2,261,175	\$ 5,950,051	\$ 135,380	\$ 256,610	\$ 5,001,254	\$ 367,862	\$ 53,433,053
Difference (C) = (B - A):		\$ 2,194,678	\$ -	\$ (292,771)	\$ 96,640	\$ (25,000)	\$ -	\$ -	\$ -	\$ 1,973,546

Tie to
A-27 &
Action
Item
Table

Summarizes the Total Operating Budget from Realignment #1 (Table A-September 2019) to Realignment #2 (Table B-June 2020)

A. FY 2020 APPROVED BUDGET REALIGNMENT #1										
FY 2020 APPROVED REALIGNMENT #1	FTE	Core	Fiscal Stabilization Fund (In Fiscal)	Commercial Property Budget		Legacy Property Budget		Special Programs Budget		FY 2020 Total Operating Budget
				Kaka'ako Makai	Na Loma Kukai	Palaena Culture Preserve	WKOP Mgmt Fund	Federal Funded	OHA Funded	
Personnel & Fringe	179	\$ 16,933,809	\$ -	\$ 285,390	\$ 77,875	\$ -	\$ -	\$ 764,248	\$ -	\$ 18,061,322
Program		1,484,603	-	81,475	368,276	2,700	4,550	109,017	-	2,050,621
Contracts		5,988,759	-	810,000	560,560	80,000	73,500	4,014,215	-	11,527,034
Grants		9,660,921	-	-	-	-	10,000	0	-	9,670,921
Travel		571,667	-	-	-	4,680	8,160	37,045	-	621,552
Equipment		1,068,820	-	439,500	1,305,178	39,000	159,600	3,750	-	3,015,848
Overhead		3,046,958	-	644,810	1,087,183	9,000	800	72,979	-	4,861,730
Debt Service		580,047	-	-	2,550,979	-	-	-	-	3,131,026
Sub-total:		39,335,583	-	2,261,175	5,950,051	135,380	256,610	5,001,254	-	52,940,053
Other - LLC		125,138	-	-	-	-	-	-	367,862	493,000
Totals (A):		\$ 39,460,721	\$ -	\$ 2,261,175	\$ 5,950,051	\$ 135,380	\$ 256,610	\$ 5,001,254	\$ 367,862	\$ 53,433,053

B. FY 2020 BUDGET REALIGNMENT #2										
FY 2020 PROPOSED REALIGNMENT #2	FTE	Core	Fiscal Stabilization Fund (In Fiscal Reserve)	Commercial Property Budget		Legacy Property Budget		Special Programs Budget		FY 2020 Total Operating Budget
				Kaka'ako Makai	Na Loma Kukai	Palaena Culture Preserve	WKOP Mgmt Fund	Federal Funded	OHA Funded	
Personnel & Fringe	179	\$ 15,699,730	\$ -	\$ 285,390	\$ 77,875	\$ -	\$ -	\$ -	\$ -	\$ 17,297,074
Program		1,128,778	-	81,475	368,276	2,700	4,550	37,045	-	1,978,649
Contracts		5,506,759	-	810,000	560,560	80,000	73,500	3,750	-	7,516,569
Grants		12,189,862	-	-	-	-	10,000	72,979	-	9,743,900
Travel		433,667	-	-	-	4,680	8,160	0	-	584,507
Equipment		1,202,824	-	439,500	1,305,178	39,000	159,600	0	-	3,012,098
Overhead		2,668,917	-	644,810	1,087,183	9,000	800	5,001,254	-	9,790,005
Debt Service		580,047	-	-	2,550,979	-	-	-	-	3,131,026
Sub-total:		39,410,583	-	2,261,175	5,950,051	135,380	256,610	5,115,028	-	53,053,827
Other - LLC		125,138	-	-	-	-	-	-	367,862	493,000
Totals (B):		\$ 39,535,721	\$ -	\$ 2,261,175	\$ 5,950,051	\$ 135,380	\$ 256,610	\$ 5,115,028	\$ 367,862	\$ 53,546,827
Difference (C) = (B - A):		\$ 75,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 113,774	\$ -	\$ 113,774

Tie to A-27 & Action Item Table

FY20 CORE BUDGET

FY20 CORE BUDGET REALIGNMENT #2 TOTAL

- Key Takeaways:**
- Impact of the COVID-19 reallocation reflected
 - GIA pass thru of \$75K
 - LLC Reclassification for Wind Down Activities

EXPENSE CATEGORY	FY 2020 APPROVED CORE BUDGET (a)	FY 2020 APPROVED REALIGNMENT #1 CORE BUDGET (b)	FY 2020 PROPOSED REALIGNMENT #2 CORE BUDGET (c)	ADJUSTMENTS (d) = (c - b)
Personnel & Fringe	\$16,905,440	\$16,933,809	\$15,699,730	(\$1,234,079)
Program	1,351,878	1,484,603	1,128,778	(355,825)
Contracts	4,296,719	5,988,759	5,506,759	(482,000)
Grants	9,660,921	9,660,921	12,315,000	2,654,079
Travel	511,087	571,667	433,667	(138,000)
Equipment	995,570	1,068,820	1,077,686	8,866
Overhead	2,964,382	3,046,958	2,668,917	(378,041)
Debt Service	580,047	580,047	580,047	0
Other - LLC	0	125,138	125,138	0
Totals:	\$37,266,043	\$39,460,721	\$39,535,721	\$75,000

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SUMMARY OF FY20 BUDGET ADJUSTMENTS

EXPENSE CATEGORY	FY 2020 BUDGET ADJUSTMENTS (UP TO 5/29/2020)				
	Q1 ADJUSTMENTS	Q2 ADJUSTMENTS	Q3 ADJUSTMENTS	Q4 ADJUSTMENTS	Q1 TO Q4 TOTAL
Personnel & Fringe	0	119,430	(119,430)	(1,234,079)	(1,234,079)
Program	(29,500)	66,050	62,550	(454,925)	(355,825)
Contracts	(35,000)	(65,000)	(22,000)	(360,000)	(482,000)
Grants	110,000	0	0	2,544,079	2,654,079
Travel	0	0	(13,000)	(125,000)	(138,000)
Equipment	(1,500)	(6,984)	17,350	0	8,866
Overhead	31,000	5,934	(44,900)	(370,075)	(378,041)
Debt Service	0	0	0	0	0
Other - LLC	0	0	0	0	0
Totals:	\$75,000	\$119,430	(\$119,430)	\$0	\$75,000

Tie to A-30 & Action Item Table

HIGHLIGHTS OF FY20 BUDGET ADJUSTMENTS

- Q1:**
- 1) \$75,000 Grants-in-Aid for Council of Native Hawaiian Advancement (CNHA) appropriated out of State of Hawaii's General Fund to be expended by OHA (pass thru). Reference: State of Hawaii, Appropriation Warrant No. 80, 2019 Act 039, HB 809 CD 1, Section 79.
 - 2) Q1: \$35,000 to Grants to provide emergency disaster relief for Kaua'ula, Maui
- Q2:**
- 3) \$119,430 in Personnel to align with 2019 HB 172 General Funds figures and to be consistent with BOT BAE/RM #19-04 Fiscal Biennium 20/21 Community Grants Recommendations, Housing Grant.
- Q3:**
- 4) To reallocate 119,430 in item 3) in Personnel category across organizational units based on forecasted FY20 personnel expenditures.
- Q4:**
- 5) A total of \$2,544,079 reallocated from various categories to Grants category as per BOT #20-03 Approval to Fund Responses to COVID-19.

FY21 BUDGET REALIGNMENT #2

FY 2021 Spending Limit

Key Takeaways:

- Impact of the true-up of Kaka`ako Makai Financial Information for FY20
- Reduction of FY21 General Funds
- Fiscal Stabilization Fund

Spending Limit and Adjustments for OHA's FY 2021 Total Operating Budget

Funding Sources	FY 2021				
	Approved Budget	Approved Realignment #1	Proposed Realignment #2	Adjustments	Ref Page(s)
	(a)	(b)	(c)	(d) = (c - b)	
1. Core Operating Budget					
5% of NHIF Portfolio	\$17,886,701	\$17,886,701	\$17,886,701	\$0	
Public Land Trust Revenues	15,100,000	15,100,000	15,100,000	0	
State of Hawai'i General Funds[1]	3,037,879	3,037,879	0	(3,037,879)	
Allocation of Kaka`ako Makai Revenues	1,186,572	1,186,572	2,398,735	1,212,163	
Made up of...					
20% Kaka`ako Makai Gross Revenue (Grant Use)	441,902	441,902	883,804	441,902	
50% Ka`akao Makai FY19 Net Revenue (Legacy Use)	744,670	744,670	1,514,931	770,261	
Sub-total - Allocation of Ka`ako Makai Revenues	1,186,572	1,186,572	2,398,735	1,212,163	
Sub-total - Core Operating Budget:	\$37,211,152	\$37,211,152	\$35,385,436	(\$1,825,716)	
2. Fiscal Stabilization Fund (aka Fiscal Reserve)					
FY20 Designation	\$0	\$0	\$3,000,000	\$3,000,000	
FY21 Designation	\$0	\$0	1,000,000	1,000,000	
Sub-total - Fiscal Stabilization Fund:	\$0	\$0	\$4,000,000	\$4,000,000	
3. Commercial Property					
Kaka`ako Makai	\$11,159,058	\$11,159,058	\$8,307,818	(\$2,851,240)	
Nā Lama Kukui	7,357,095	7,357,095	7,357,095	0	
Sub-total - Commercial Property:	\$18,516,153	\$18,516,153	\$15,664,913	(\$2,851,240)	
4. Federal Programs Budget					
Halawa-Lulukou Interpretive Development	\$428,199	\$428,199	\$3,372,943	\$2,944,744	
Native Hawaiian Revolving Loan Fund	919,030	919,030	919,030	0	
Sub-total - Federal Programs Budget:	\$1,347,229	\$1,347,229	\$4,291,973	\$2,944,744	
5. Special Programs Budget					
Special Programs Budget - Legacy Properties	\$528,837	\$528,837	\$528,837	\$0	
Special Programs Budget - Other	195,000	195,000	195,000	0	
Sub-total - Special Programs Budget:	\$723,837	\$723,837	\$723,837	\$0	
Total Spending Limit:	\$57,798,371	\$57,798,371	\$60,066,159	\$2,267,788	

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FY 2021
Total
Operating
Budget
Adjustments

Key Takeaways:

- Reduction in Personnel for Frozen Positions
- Use of Fiscal Stabilization Fund
- Halawa Luluku Interpretive Development Planned Work
- Tenant Improvements
- LLC Reclassifications

FY 2021 Approved Total Operating Budget and Realignment

Total Operating Budget	FY 2021				
	Approved Budget (a)	Approved Realignment #1 (b)	Proposed Realignment #2 (c)	Adjustments (d)=(c-b)	Ref Page(s)
1. Core Operating Budget					
Personnel (includes Fringe @ 63.08%)	\$17,136,197	\$17,136,197	\$16,029,911	(\$1,106,286)	
Non-Personnel	20,074,586	20,074,586	20,446,728	372,142	
Sub-total 1:	\$37,210,783	\$37,210,783	\$36,476,639	(\$734,144)	
(FY21) Proposed Mission Aligned & Strategic Beneficiary and Community Investments	0	0	1,904,079	1,904,079	
(FY21) COVID-19 Responses	0	0	1,000,000	1,000,000	
Sub-total 2:	\$0	\$0	\$2,904,079	\$2,904,079	
Sub-total (1 + 2) – Core Operating Budget:	\$37,210,783	\$37,210,783	\$39,380,718	\$2,169,935	
2. Fiscal Stabilization Fund (aka Fiscal Reserve)					
FY20 Designation	\$0	\$0	3,000,000	3,000,000	
FY21 Designation	\$0	\$0	1,000,000	1,000,000	
Sub-total – Fiscal Stabilization Funds:	\$0	\$0	\$4,000,000	\$4,000,000	
3. Commercial Property					
Kaka'ako Makai	\$2,600,704	\$2,600,704	\$2,610,204	\$9,500	
Nā Lama Kukui	5,506,460	5,506,460	5,848,644	342,184	
Sub-total – Commercial Property:	\$8,107,164	\$8,107,164	\$8,458,848	\$351,684	
4. Federal Programs Budget					
Halawa Luluku Interpretive Development	\$428,199	\$428,199	\$3,372,943	\$2,944,744	
Naive Hawaiian Revolving Loan Fund	919,030	919,030	919,030	0	
Sub-total – Federal Programs Budget:	\$1,347,229	\$1,347,229	\$4,291,973	\$2,944,744	
5. Special Programs Budget					
Legacy Properties					
Paluaea Culture Preserve	\$122,180	\$122,180	\$89,730	(\$32,450)	
Wao Kele O Puna Management Fund	204,308	204,308	250,510	46,202	
Sub-total – Special Legacy Properties:	\$326,488	\$326,488	\$340,240	\$13,752	
Special Programs Budget – Other					
Hī'ilei Aloha & Subsidiaries	\$195,000	\$195,000	\$134,000	(\$61,000)	
Ho'okele Pono & Subsidiaries	0	0	61,000	61,000	
Sub-total – Special – Other:	\$195,000	\$195,000	\$195,000	\$0	
Sub-total – Special Programs Budget:	\$521,488	\$521,488	\$535,240	\$13,752	
Total Operating Budget:	\$47,186,664	\$47,186,664	\$56,666,779	\$9,480,115	

Core Budget

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Non-Core Budget

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Summarizes the Total Operating Budget from Initial Approval (Table A-June 2019) to Realignment #2 (Table C-June 2020)

A. FY 2021 APPROVED TOTAL OPERATING BUDGET										
FY 2021 APPROVED BUDGET	FTE	Core	Fiscal Stabilization Fund (aka Fiscal Reserve)	Commercial Property Budget		Legacy Property Budget		Special Programs Budget		FY 2021 Total Operating Budget
				Kaka'ako Makai	Nā Lama Kukui	Paluaea Culture Preserve	WKOP Mgmt Fund	Federal Funded	OHA Funded	
Personnel & Fringe	179	\$ 17,136,197	\$ -	\$ 283,724	\$ -	\$ -	\$ -	\$ 779,582	\$ -	\$ 18,199,503
Program		1,192,677	-	59,475	380,057	3,000	9,550	114,191	-	1,758,950
Contracts		3,999,924	-	665,000	559,502	42,000	80,000	339,959	-	5,686,385
Grants		9,635,921	-	-	-	35,000	10,000	-	-	9,680,921
Travel		512,309	-	-	-	4,680	8,160	37,045	-	562,194
Equipment		1,027,036	-	945,200	1,053,578	28,500	95,798	1,250	-	3,151,362
Overhead		3,134,555	-	647,305	1,002,371	9,000	800	75,202	-	4,869,233
Debt Service		572,163	-	-	2,510,952	-	-	-	-	3,083,115
Other - LLC		-	-	-	-	-	-	-	195,000	195,000
Totals:		\$ 37,210,783	\$ -	\$ 2,600,704	\$ 5,506,460	\$ 122,180	\$ 204,308	\$ 1,347,229	\$ 195,000	\$ 47,186,664
B. FY 2021 APPROVED BUDGET REALIGNMENT #1 (NO CHANGE)										
C. FY 2021 BUDGET REALIGNMENT #2										
FY 2021 PROPOSED REALIGNMENT #2	FTE	Core	Fiscal Stabilization Fund (aka Fiscal Reserve)	Commercial Property Budget		Legacy Property Budget		Special Programs Budget		FY 2021 Total Operating Budget
				Kaka'ako Makai	Nā Lama Kukui	Paluaea Culture Preserve	WKOP Mgmt Fund	Federal Funded	OHA Funded	
Personnel & Fringe	179	16,029,911	\$ -	\$ 280,608	\$ 103,884	\$ -	\$ -	\$ 703,286	\$ -	\$ 17,117,689
Program		1,151,311	-	18,975	384,357	2,500	4,550	110,491	-	1,672,184
Contracts		4,253,918	-	715,000	559,502	42,000	93,500	3,374,959	-	9,038,879
Grants		9,605,921	-	-	-	-	-	0	-	9,605,921
Travel		585,771	-	-	-	4,680	8,160	37,045	-	635,656
Equipment		1,062,488	-	945,200	1,207,578	31,550	144,300	600	-	3,391,716
Overhead		3,215,155	-	647,305	1,082,371	9,000	-	65,592	-	5,019,423
Debt Service		572,163	-	-	2,510,952	-	-	-	-	3,083,115
Sub-total 1:		36,476,639	-	2,607,088	5,848,644	89,730	250,510	4,291,973	-	49,564,584
Other - WKOP		46,202	-	-	-	-	(46,202)	-	-	-
Other - LLC		-	-	-	-	-	-	-	195,000	195,000
*New COVID-19 Readiness		1,000,000	-	-	-	-	-	-	-	1,000,000
*New FY21 Grants		1,904,079	-	-	-	-	-	-	-	1,904,079
Subtotal 2:		2,950,281	-	-	-	-	(46,202)	-	195,000	3,099,079
Totals (1+2):		\$ 39,426,920	\$ -	\$ 2,607,088	\$ 5,848,644	\$ 89,730	\$ 204,308	\$ 4,291,973	\$ 195,000	\$ 52,663,663
Difference:		\$ 2,216,137	\$ -	\$ 6,384	\$ 342,184	\$ (32,450)	\$ -	\$ 2,944,744	\$ -	\$ 5,476,999

Tie to
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Action
Item
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FY21 CORE BUDGET

FY21 CORE BUDGET REALIGNMENT #2 TOTAL OVERVIEW (OPERATING, PROJECT, CAPITAL)

CATEGORY	SUMMARY			REALIGN #2 REQUEST BREAKDOWN OF EXPENDITURE TYPE			
	Sum of FY21 APPROVED REALIGN #1 BUDGET AS IS	FY21 REALIGN #2 REQUEST TOTAL	FY21 ADJUSTMENT S	FY21 OPERATING	FY21 PROJECT	FY21 CAPITAL	FY21 REALIGN #2 REQUEST TOTAL
	CONTRACTS	3,999,924	4,253,918	253,994	3,308,418	334,000	611,500
DEBT SERVICE	572,163	572,163	0	572,163	0	0	572,163
EQUIPMENT	1,027,036	1,062,488	35,452	870,488	0	192,000	1,062,488
GRANTS	9,635,921	9,605,921	(30,000)	9,605,921	0	0	9,605,921
OVERHEAD	3,134,555	3,215,155	80,600	3,215,155	0	0	3,215,155
PROGRAM	1,192,677	1,151,311	(41,366)	1,022,311	124,000	5,000	1,151,311
TRAVEL	512,309	585,771	73,462	535,771	50,000	0	585,771
PERSONNEL	17,136,197	16,029,911	(1,106,286)	16,029,911	0	0	16,029,911
Grand Total	37,210,783	36,476,639	(734,144)	35,160,139	508,000	808,500	36,476,639

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Slide 21

FY21 OPERATING COSTS: FY 21 APPROVED REALIGNMENT #1 & PROPOSED REALIGNMENT #2

Row Labels	Sum of FY21 APPROVED REALIGN #1 BUDGET AS IS	Sum of FY21 REALIGN REQUEST	Sum of FY 21 ADJUSTMENT
CONTRACTS	3,234,924	3,308,418	73,494
DEBT SERVICE	572,163	572,163	0
EQUIPMENT	828,036	870,488	42,452
GRANTS	9,635,921	9,605,921	(30,000)
OVERHEAD	3,134,555	3,215,155	80,600
PROGRAM	1,186,677	1,022,311	(164,366)
TRAVEL	512,309	535,771	23,462
PERSONNEL	17,136,197	16,029,911	(1,106,286)
Grand Total	36,240,783	35,160,139	(1,080,644)

FY21 PROJECT-BASED COSTS: FY 21 APPROVED REALIGNMENT #1 & PROPOSED REALIGNMENT #2

Row Labels	Sum of FY21 APPROVED REALIGN #1 BUDGET AS IS	Sum of FY21 REALIGN REQUEST	Sum of FY 21 ADJUSTMENT
CONTRACTS	140,000	334,000	194,000
PROGRAM	0	124,000	124,000
TRAVEL	0	50,000	50,000
Grand Total	140,000	508,000	368,000

FY21 CAPITAL COSTS: FY 21 APPROVED REALIGNMENT #1 & PROPOSED REALIGNMENT #2

Row Labels	Sum of FY21 APPROVED REALIGN #1 BUDGET AS IS	Sum of BR2 FY21 CAPITAL	Sum of FY 21 ADJUSTMENT
CONTRACTS	625,000	611,500	(13,500)
EQUIPMENT	199,000	192,000	(7,000)
PROGRAM	6,000	5,000	(1,000)
Grand Total	830,000	808,500	(21,500)

Operating,
Project, &
Capital Total: 37,210,783 36,476,639 (734,144)

FY21 CORE - OPERATING - PROPOSED REALIGNMENT #2
FY21 BUDGET ADJUSTMENT REQUESTS - PROJECT BASED COSTS

Row Labels	Sum of FY21 APPROVED REALIGN #1 BUDGET AS IS	Sum of FY21 REALIGN REQUEST	Sum of FY 21 ADJUSTMENT
02. EXECUTIVE	125,000	269,000	144,000
2700 (SYSTEMS OFFICE)	0	94,000	94,000
Native Hawaiian Programs Systemic Evaluation Work	0	54,000	54,000
Update of The Disparate Treatment of Native Hawaiians in the Criminal Justice System Report	0	40,000	40,000
3600 (INFORMATION TECHNOLOGY)	125,000	175,000	50,000
Oracle Fusion	125,000	175,000	50,000
04. COMMUNITY ENGAGEMENT	0	124,000	124,000
4200 (DIGITAL & PRINT MEDIA)	0	124,000	124,000
Media Buyer	0	124,000	124,000
05. RESEARCH	15,000	65,000	50,000
5100 (RESEARCH DIRECTOR)	15,000	65,000	50,000
Hawaii Housing Study	0	30,000	30,000
Native Hawaiian Well-Being Survey	15,000	35,000	20,000
06. ADVOCACY	0	50,000	50,000
6400 (COMPLIANCE ENFORCEMENT)	0	50,000	50,000
Repatriation (International Travel)	0	50,000	50,000
Grand Total	140,000	508,000	368,000

FY21 CORE - OPERATING - PROPOSED REALIGNMENT #2
FY21 BUDGET ADJUSTMENT REQUESTS - CAPITAL PROJECT

Row Labels	Sum of FY21 APPROVED REALIGN #1 BUDGET AS IS	Sum of FY21 REALIGN REQUEST	Sum of FY 21 ADJUSTMENT
06. ADVOCACY	0	55,000	55,000
6400 (COMPLIANCE ENFORCEMENT)	0	55,000	55,000
Repatriation (Burial Vault)	0	55,000	55,000
08. RESOURCE MANAGEMENT - LAND ASSETS	830,000	753,500	(76,500)
8303 (KUKAHILOKO)	708,000	657,000	(51,000)
KKL Master Plan Development	536,000	487,000	(49,000)
KKL Master Plan Implementation	172,000	170,000	(2,000)
8304 (PAHUA HEIAU)	72,000	27,500	(44,500)
Implementation of Preservation Plan	72,000	27,500	(44,500)
8305 (WAILUA COURTHOUSE)	50,000	69,000	19,000
Parking Lot Repair	50,000	69,000	19,000
Grand Total	830,000	808,500	(21,500)

FY21 NONCORE BUDGET

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Key Takeaways:

- Halawa Luluku Interpretive Development Planned Work
- LLC Reclassifications
- NLK Tenant Work

FY21 NONCORE BUDGET REALIGNMENT #2 TOTAL

OVERVIEW- Operating, Project, Capital

Row Labels	Sum of FY21	Sum of FY21	Sum of FY 21
	APPROVED	REALIGN	ADJUSTMENT
	REALIGN #1	REQUEST	
	BUDGET AS IS		
⊕ 3800 (LLC HIILEI ALOHA)	195,000	134,000	(61,000)
⊕ 3800 (LLC HOOKELE PONO)	0	61,000	61,000
⊕ 4410 (HLID)	428,199	3,372,943	2,944,744
⊕ 4420 (NHRLF)	919,030	919,030	0
⊕ 8210 (KAKAAKO MAKAI)	2,600,704	2,607,088	6,384
⊕ 8220 (NA LAMA KUKUI)	5,506,460	5,848,644	342,184
⊕ 8310 (PALAUEA CULTURE PRESERVE)	122,180	89,730	(32,450)
⊕ 8320 (WAO KELE O PUNA)	204,308	250,510	46,202
Grand Total	9,975,881	13,282,945	3,307,064

FY21 NONCORE BUDGET REALIGNMENT #2
FY21 Budget Adjustment Request - OHA FUNDED LLC

Key Takeaway:
 LLC Reclassifications for
 Wind Down Activities

Row Labels	Sum of FY21 APPROVED REALIGN #1 BUDGET AS IS	Sum of FY21 REALIGN REQUEST	Sum of FY 21 ADJUSTMENT
⊕ 3800 (LLC HIILEI ALOHA)	195,000	134,000	(61,000)
⊕ 3800 (LLC HOOKELE PONO)	0	61,000	61,000
Grand Total	195,000	195,000	0

FY21 NONCORE BUDGET REALIGNMENT #2
FY21 Budget Adjustment Request -4410 (HLID)

Key Takeaway:
 Halawa Luluku
 Interpretive Development
 Planned Work

Requested 4410 (HLID)

PROGRAM=T (TOTAL PROGRAMS) - Operating, Project, Capital

Row Labels	Sum of FY21 APPROVED REALIGN #1 BUDGET AS IS	Sum of FY21 REALIGN REQUEST	Sum of FY 21 ADJUSTMENT
⊕ PERSONNEL	318,770	242,474	(76,296)
⊕ PROGRAM	8,200	4,500	(3,700)
⊕ CONTRACTS	63,860	3,098,860	3,035,000
⊕ EQUIPMENT	1,250	600	(650)
⊕ OVERHEAD	36,119	26,509	(9,610)
Grand Total	428,199	3,372,943	2,944,744

FY21 NONCORE BUDGET REALIGNMENT #2
FY21 Budget Adjustment Request -4420 (NHRLF)

Requested 4420 (NHRLF)

PROGRAM=T (TOTAL PROGRAMS) - Operating, Project, Capital

Row Labels	Sum of FY21 APPROVED REALIGN #1 BUDGET AS IS	Sum of FY21 REALIGN REQUEST	Sum of FY 21 ADJUSTMENT
⊕ PERSONNEL	460,812	460,812	0
⊕ PROGRAM	105,991	105,991	0
⊕ CONTRACTS	276,099	276,099	0
⊕ OVERHEAD	39,083	39,083	0
⊕ TRAVEL	37,045	37,045	0
Grand Total	919,030	919,030	0

Key Takeaway:
No changes

FY21 NONCORE BUDGET REALIGNMENT #2
FY21 Budget Adjustment Request -8210 (KAKAAKO MAKAI)

Requested 8210 (KAKAAKO MAKAI)

PROGRAM=T (TOTAL PROGRAMS) - Operating, Project, Capital

Row Labels	Sum of FY21 APPROVED REALIGN #1 BUDGET AS IS	Sum of FY21 REALIGN REQUEST	Sum of FY 21 ADJUSTMENT
⊕ PERSONNEL	283,724	280,608	(3,116)
⊕ PROGRAM	59,475	18,975	(40,500)
⊕ CONTRACTS	665,000	715,000	50,000
⊕ TRAVEL	0	0	0
⊕ EQUIPMENT	945,200	945,200	0
⊕ OVERHEAD	647,305	647,305	0
Grand Total	2,600,704	2,607,088	6,384

FY21 NONCORE BUDGET REALIGNMENT #2
FY21 Budget Adjustment Requests - 8220 (NA LAMA KUKUI)

Requested 8220 (NA LAMA KUKUI)

PROGRAM=T (TOTAL PROGRAMS) - Operating, Project, Capital

Row Labels	Sum of FY21		Sum of FY 21 ADJUSTMENT
	APPROVED REALIGN #1 BUDGET AS IS	Sum of FY21 REALIGN REQUEST	
⊕ PERSONNEL		103,884	103,884
⊕ PROGRAM	380,057	384,357	4,300
⊕ CONTRACTS	559,502	559,502	0
⊕ EQUIPMENT	1,053,578	1,207,578	154,000
⊕ OVERHEAD	1,002,371	1,082,371	80,000
⊕ DEBT SERVICE	2,510,952	2,510,952	0
Grand Total	5,506,460	5,848,644	342,184

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FY21 NONCORE BUDGET REALIGNMENT #2
FY21 Budget Adjustment Request - 8310 (PALAUEA CULTURE PRESERVE)

Requested 8310 (PALAUEA)

PROGRAM=T (TOTAL PROGRAMS) - Operating, Project, Capital

Row Labels	Sum of FY21		Sum of FY 21 ADJUSTMENT
	APPROVED REALIGN #1 BUDGET AS IS	Sum of FY21 REALIGN REQUEST	
⊕ PROGRAM	3,000	2,500	(500)
⊕ CONTRACTS	42,000	42,000	0
⊕ GRANTS	35,000	0	(35,000)
⊕ TRAVEL	4,680	4,680	0
⊕ EQUIPMENT	28,500	31,550	3,050
⊕ OVERHEAD	9,000	9,000	0
Grand Total	122,180	89,730	(32,450)

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FY21 NONCORE BUDGET REALIGNMENT #2
FY21 Budget Adjustment Request - 8320 (WAO KELE O PUNA)

Requested 8320 (WAO KELE O PUNA)
PROGRAM=T (TOTAL PROGRAMS) - Operating, Project, Capital

Row Labels	Sum of FY21 APPROVED REALIGN #1 BUDGET AS IS	Sum of FY21 REALIGN REQUEST	Sum of FY 21 ADJUSTMENT
⊕ PROGRAM	9,550	4,550	(5,000)
⊕ CONTRACTS	80,000	93,500	13,500
⊕ GRANTS	10,000	0	(10,000)
⊕ TRAVEL	8,160	8,160	0
⊕ EQUIPMENT	95,798	144,300	48,502
⊕ OVERHEAD	800	0	(800)
Grand Total	204,308	250,510	46,202

FY21 NONCORE BUDGET REALIGNMENT #2
FY21 NONCORE CAPITAL PROJECTS

Row Labels	Sum of FY21 APPROVED REALIGN #1 BUDGET AS IS	Sum of FY21 REALIGN REQUEST	Sum of FY 21 ADJUSTMENT
⊖ 4410 (HLID)	-	3,000,000	3,000,000
HALAWA - Support Facilities Construction	-	1,500,000	1,500,000
LULUKU - Support Facilities Construction	-	1,500,000	1,500,000
⊖ 8220 (NA LAMA KUKUI)	1,208,848	1,442,848	234,000
Grease Trap and AC Replacement	1,053,578	1,207,578	154,000
Tenant Improvement Allowance	155,270	235,270	80,000
Grand Total	1,208,848	4,442,848	3,234,000

FY20 FY21 PERSONNEL AND POSITIONS

PERSONNEL AND POSITIONS FY 2020 FY 2021 SUMMARY

Core Budget	BOT Approved Budget		Realignment #1		Realignment #2		Adjustments	
	FY 20	FY 21	FY 20	FY 21	FY 20	FY 21	FY 20	FY 21
Salaries & Fringe:								
Board of Trustee Offices	\$2,848,572	\$2,905,543	\$ 2,852,045	\$ 2,905,543	\$ 2,813,822	\$ 2,771,433	\$ (38,223)	\$ (134,111)
Executive Offices	3,596,776	3,664,153	4,578,377	3,664,153	4,262,444	4,461,645	(315,934)	797,493
Financial Assets	2,872,967	2,833,639	1,945,335	2,833,639	1,642,768	1,933,193	(302,567)	(900,446)
Community Engagement	2,658,836	2,712,011	2,550,409	2,712,011	2,294,741	2,415,975	(255,668)	(296,032)
Research	1,493,052	1,522,913	1,489,015	1,522,913	1,438,283	1,338,487	(50,734)	(184,426)
Advocacy	2,440,223	2,489,026	2,411,943	2,489,026	2,157,833	2,133,577	(254,110)	(355,449)
Land Assets	695,013	708,911	806,684	708,911	789,841	675,595	(16,843)	(33,316)
Student Helper Program	104,050	104,050	104,050	104,050	104,050	104,050	0	0
Sub-total Salaries & Fringe	\$16,709,490	\$16,940,247	\$ 16,737,858	\$ 16,940,247	\$ 15,503,779	\$ 15,833,961	\$ (1,234,079)	\$ (1,106,286)
Reserves								
Vacation Payouts	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$150,000	\$0	\$0
Overtime	10,000	10,000	10,000	10,000	10,000	10,000	0	0
Workers' Compensation	5,950	5,950	5,950	5,950	5,950	5,950	0	0
Continuing Education Program	30,000	30,000	30,000	30,000	30,000	30,000	0	0
Sub-total Reserves	\$195,950	\$195,950	\$ 195,950	\$ 195,950	\$ 195,950	\$ 195,950	\$0	\$0
Total Core Personnel Budget:	\$16,905,440	\$17,136,197	\$ 16,933,808	\$ 17,136,197	\$ 15,699,730	\$ 16,029,911	\$ (1,234,079)	\$ (1,106,286)

Non-Core Budget	BOT Approved Budget		Realignment #1		Realignment #2		Adjustments	
	FY 20	FY 21	FY 20	FY 21	FY 20	FY 21	FY 20	FY 21
Salaries & Fringe:								
NHRLF	\$451,776	\$460,812	\$ 451,776	\$ 460,812	\$ 451,776	\$ 460,812	\$0	\$0
HLID	312,472	318,770	312,472	318,770	312,472	242,474	0	(76,296)
Commercial Property	278,161	283,724	363,265	283,724	363,265	384,492	0	100,768
Total Non-Core Personnel Budget:	\$1,042,409	\$1,063,306	\$ 1,127,513	\$ 1,063,306	\$ 1,127,513	\$ 1,087,778	\$0	\$ 24,472

Grant Total	\$17,751,899	\$18,003,553	\$ 17,865,372	\$ 18,003,553	\$ 16,631,293	\$ 16,921,739	\$ (1,234,079)	\$ (1,081,814)
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OVERVIEW OF PERSONNEL AND POSITIONS FY 2020 FY 2021

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Core Budget	FTE				BOT Approved Budget		FTE			Realignment #1		FTE			Realignment #2		Adjustments	
	# FTE	Position	Adm		FY 20	FY 21	Reorg	Unpos	Adm	FY 20	FY 21	Reorg	Add/Pos	Adm	FY 20	FY 21	FY 20	FY 21
Salaries & Fringe:																		
Board of Trustee Offices	29	0	29		\$2,848,572	\$2,905,543	0	0	29	\$ 2,852,045	\$ 2,905,543	0	0	29	\$ 2,813,822	\$ 2,771,433	\$ (38,223)	\$ (134,111)
Executive Offices	34	-7	27		3,596,778	3,664,153	10	7	44	4,578,377	3,664,153	0	6	38	4,262,444	4,461,645	(315,934)	797,493
Financial Assets	29	-1	28		2,872,967	2,833,639	7	0	21	1,945,335	2,833,639	0	-1	20	1,642,768	1,933,199	(302,567)	(900,446)
Community Engagement	30	0	30		2,658,836	2,712,011	-2	0	28	2,560,405	2,712,011	0	-1	27	2,294,743	2,420,978	(255,668)	(296,032)
Research	16	-2	14		1,493,052	1,522,913	0	0	14	1,489,015	1,522,913	0	-1	13	1,438,283	1,338,487	(50,734)	(184,426)
Advocacy	23	-1	22		2,440,223	2,489,026	0	0	22	2,411,943	2,489,026	0	-2	20	2,157,833	2,133,577	(254,110)	(355,449)
Land Assets	8	0	8		695,013	708,911	-1	0	7	806,684	708,911	-1	0	6	789,843	675,595	(16,843)	(33,316)
Student Helper Program					104,050	104,050				104,050	104,050				104,050	104,050	0	0
Sub-total Salaries & Fringe:	169	-11	158		\$16,709,496	\$16,940,247	0	7	165	\$ 16,737,855	\$ 16,940,247	-1	-11	153	\$ 15,503,775	\$ 15,833,963	\$ (1,234,079)	\$ (1,106,286)
Reserves:																		
Vacation Payouts					\$150,000	\$150,000				\$150,000	\$150,000				\$150,000	\$150,000	\$0	\$0
Overtime					10,000	10,000				10,000	10,000				10,000	10,000	0	0
Workers' Compensation					5,950	5,950				5,950	5,950				5,950	5,950	0	0
Continuing Education Program					30,000	30,000				30,000	30,000				30,000	30,000	0	0
Sub-total Reserve:					\$195,950	\$195,950				\$ 195,950	\$ 195,950				\$ 195,950	\$ 195,950	\$0	\$0
Total Core Personnel Budget:					\$16,905,446	\$17,136,197				\$ 16,933,805	\$ 17,136,197				\$ 15,699,730	\$ 16,029,913	\$ (1,234,079)	\$ (1,106,286)

Non-Core Budget	FTE				BOT Approved Budget		FTE			Realignment #1		FTE			Realignment #2		Adjustments	
	# FTE	Position	Adm		FY 20	FY 21	Reorg	Unpos	Adm	FY 20	FY 21	Reorg	Add/Pos	Adm	FY 20	FY 21	FY 20	FY 21
Salaries & Fringe:																		
NHRLP	5	1	4		\$451,776	\$460,812	0	0	4	\$ 451,776	\$ 460,812	0	0	4	\$ 451,776	\$ 460,812	\$0	\$0
HLID	3	0	3		312,472	318,770	0	0	3	312,472	318,770	0	0	3	312,472	242,474	0	(76,296)
Commercial Property	2	0	2		278,161	283,724	0	0	2	363,265	283,724	1	0	3	363,265	384,492	0	100,768
Total Non-Core Personnel Budget:	10	-1	9		\$1,042,409	\$1,063,306	0	0	9	\$ 1,127,513	\$ 1,063,306	1	0	10	\$ 1,127,513	\$ 1,087,778	\$0	\$ 24,472
Grant Total	179	-12	167		\$17,751,899	\$18,003,553	0	7	174	\$ 17,865,372	\$ 18,003,553	0	-11	163	\$ 16,831,292	\$ 16,921,731	\$ (1,234,079)	\$ (1,081,814)

PERSONNEL – FILLED FROZEN VACANCY (PARTIAL LISTING)

Paia	Total Authorized At BR #1	FILLED	FROZEN			VACANCY			VACANCY BY TYPE		
		Active Filled	Addl Frozen	Total Frozen	89-Day Hire	Total Vacant	Total Vacant	Essential	Non Essential	Total Vacant	
Board of Trustees											
BOT	9	9	0	0	0	0	0	0	0	0	0
BOT Staff	20	19	0	0	0	0	1	1	0	1	1
Sub-total BOT	29	28	0	0	0	0	1	1	0	1	1
Executive Offices											
CEO	7	4	0	2	2	0	1	1	0	1	1
COO	2	1	0	0	0	0	1	1	1	0	1
Corp Counsel	5	5	0	0	0	0	0	0	0	0	0
Information Technology	8	7	0	1	1	0	0	0	0	0	0
Human Resources	3	2	0	0	0	1	0	1	1	0	1
Systems Office	6	3	0	2	2	0	1	1	0	1	1
Facilities/Operations Support	4	1	0	1	1	1	1	2	1	1	2
Grants	9	6	0	0	0	0	3	3	0	3	3
Sub-total Executive Offices	44	29	0	6	6	2	7	9	3	6	9
Resources Management - Financial Assets											
Financial Services	11	10	0	0	0	0	1	1	1	0	1
Procurement	7	5	0	0	0	1	1	2	1	1	2
Investments	2	1	0	1	1	0	0	0	0	0	0
Consumer Micro Loan	1	1	0	0	0	0	0	0	0	0	0
Sub-total RMFA	21	17	0	1	1	1	2	3	2	1	3

PERSONNEL – FILLED FROZEN VACANCY (PARTIAL LISTING)

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Paia	Total Authorized At BR #1	FILLED	FROZEN			VACANCY			VACANCY BY TYPE			
		Active Filled	Frozen	Addl Frozen	Total Frozen	89-Day Hire	Vacant	Total Vacant	Essential	Non Essential	Total Vacant	
Community Engagement												
CE Director	2	1	0	0	0	0	1	1	0	1	1	
Digital and Print Media	7	5	0	0	0	0	2	2	0	2	2	
Community Outreach	18	17	0	1	1	0	0	0	0	0	0	
Hawaiian Registry	1	1	0	0	0	0	0	0	0	0	0	
Sub-total CE	28	24	0	1	1	0	3	3	0	3	3	
Research												
Research Director	2	1	0	0	0	0	1	1	0	1	1	
Land, Culture and History	7	6	0	0	0	0	0	0	0	0	0	
Demography	1	1	1	0	1	0	0	0	0	0	0	
Special Projects	6	3	1	1	2	0	1	1	0	1	1	
Sub-total Research	16	11	2	1	3	0	2	2	0	2	2	
Advocacy												
Chief Advocate	2	2	0	0	0	0	0	0	0	0	0	
Compliance Enforcement	8	5	1	1	2	0	1	1	0	1	1	
Public Policy	9	5	0	0	0	1	3	4	1	3	4	
Papahānaumokuēa	2	1	0	1	1	0	0	0	0	0	0	
WADC	2	2	0	0	0	0	0	0	0	0	0	
Sub-total Advocacy	23	15	1	2	3	1	4	5	1	4	5	
Resource Management - Land Assets												
Land Director	2	1	0	0	0	0	1	1	1	0	1	
Legacy Land	4	3	0	0	0	0	1	1	0	1	1	
Facilities	1	1	0	0	0	0	0	0	0	0	0	
Sub-total RMLA	7	5	0	0	0	0	2	2	1	1	2	
Grand Total	168	129	3	11	14	4	21	25	7	18	25	
								Vacancy Rate	15%	28%	72%	100%

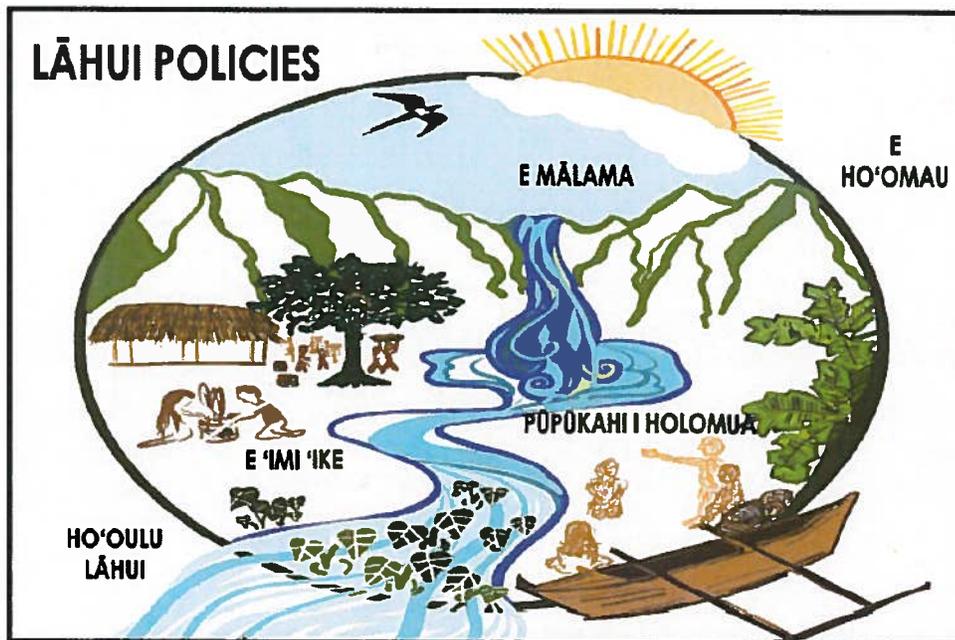
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PERSONNEL – FILLED FROZEN VACANCY

Paia	Total Authorized At BR #1	FILLED	FROZEN			VACANCY			VACANCY BY TYPE			
		Active Filled	Frozen	Addl Frozen	Total Frozen	89-Day Hire	Vacant	Total Vacant	Essential	Non Essential	Total Vacant	
Board of Trustees												
BOT	9	9	0	0	0	0	0	0	0	0	0	
BOT Staff	20	19	0	0	0	0	1	1	0	1	1	
Sub-total BOT	29	28	0	0	0	0	1	1	0	1	1	
Executive Offices												
CEO	7	4	0	2	2	0	1	1	0	1	1	
COO	2	1	0	0	0	0	1	1	1	0	1	
Corp Counsel	5	5	0	0	0	0	0	0	0	0	0	
Information Technology	8	7	0	1	1	0	0	0	0	0	0	
Human Resources	3	2	0	0	0	1	0	1	1	0	1	
Systems Office	6	3	0	2	2	0	1	1	0	1	1	
Facilities/Operations Support	4	1	0	1	1	1	1	2	1	1	2	
Grants	2	6	0	0	0	0	3	3	0	3	3	
Sub-total Executive Offices	44	29	0	6	6	2	7	9	3	6	9	
Resources Management - Financial Assets												
Financial Services	11	10	0	0	0	0	1	1	1	0	1	
Procurement	7	5	0	0	0	1	1	2	1	1	2	
Investments	2	1	0	1	1	0	0	0	0	0	0	
Consumer Micro Loan	1	1	0	0	0	0	0	0	0	0	0	
Sub-total RMFA	21	17	0	1	1	1	2	3	2	1	3	
Community Engagement												
CE Director	2	1	0	0	0	0	1	1	0	1	1	
Digital and Print Media	7	5	0	0	0	0	2	2	0	2	2	
Community Outreach	18	17	0	1	1	0	0	0	0	0	0	
Hawaiian Registry	1	1	0	0	0	0	0	0	0	0	0	
Sub-total CE	28	24	0	1	1	0	3	3	0	3	3	
Research												
Research Director	2	1	0	0	0	0	1	1	0	1	1	
Land, Culture and History	7	6	0	0	0	0	0	0	0	0	0	
Demography	1	1	1	0	1	0	0	0	0	0	0	
Special Projects	6	3	1	1	2	0	1	1	0	1	1	
Sub-total Research	16	11	2	1	3	0	2	2	0	2	2	
Advocacy												
Chief Advocate	2	2	0	0	0	0	0	0	0	0	0	
Compliance Enforcement	8	5	1	1	2	0	1	1	0	1	1	
Public Policy	9	5	0	0	0	1	3	4	1	3	4	
Papahānaumokuēa	2	1	0	1	1	0	0	0	0	0	0	
WADC	2	2	0	0	0	0	0	0	0	0	0	
Sub-total Advocacy	23	15	1	2	3	1	4	5	1	4	5	
Resource Management - Land Assets												
Land Director	2	1	0	0	0	0	1	1	1	0	1	
Legacy Land	4	3	0	0	0	0	1	1	0	1	1	
Facilities	1	1	0	0	0	0	0	0	0	0	0	
Sub-total RMLA	7	5	0	0	0	0	2	2	1	1	2	
Grand Total	168	129	3	11	14	4	21	25	7	18	25	
								Vacancy Rate	15%	28%	72%	100%

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ADMINISTRATION RECOMMENDED ACTIONS



- (1) **E Malama**
(to protect)
- (2) **E Ho'omau**
(to perpetuate);
- (3) **E Pupukahi i Holomua**
(to unite in order to progress);
- (4) **E 'Imi 'ike**
(to seek knowledge);
- (5) **E Ho'oulu Lahui** (to grow the Lahui).

FY21 Mission Aligned & Strategic Beneficiary and Community Investments Summary Schedule

By Classification	General Funds	Trust Funds	Initial Total	FY21 Addition	New Total
A-43 I - Beneficiary and Community Investments via Grants Subject to HRS 10-17 Process	\$ 1,030,000	\$ 8,455,921	\$ 9,485,921	\$ 2,144,079	\$ 11,630,000
A-45 II - Beneficiary and Community Investments via Procurement Subject to HRS 103D	\$ 524,000	\$ 1,029,664	\$ 1,553,664	\$ 250,000	\$ 1,803,664
A-46 III - Beneficiary and Community Investments via Sponsorships	\$ -	\$ 133,000	\$ 133,000	\$ 25,000	\$ 158,000
Total	\$ 1,554,000	\$ 9,618,585	\$ 11,172,585	\$ 2,419,079	\$ 13,591,664

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Cross Reference from Slide 41

Fr. From Area	General Funds	Trust Funds	Initial Total	FY21 Addition	New Total
BENEFICIARY SUPPORTS					
South Services	\$ 415,000	\$ 415,000	\$ 830,000	\$ -	\$ 830,000
Higher Education	\$ -	\$ 500,000	\$ 500,000	\$ -	\$ 500,000
NH Teacher Education & Professional Development	\$ -	\$ -	\$ -	\$ 250,000	\$ 250,000
COVID-19 Responses	\$ -	\$ -	\$ -	\$ 500,000	\$ 500,000
Sub-total	\$ 415,000	\$ 915,000	\$ 1,330,000	\$ 750,000	\$ 2,080,000
COMMUNITY SUPPORTS					
Culture	\$ -	\$ 500,000	\$ 500,000	\$ -	\$ 500,000
For Kapiuna Repatriation and Reinstatement	\$ -	\$ -	\$ -	\$ 144,079	\$ 144,079
Health	\$ -	\$ 500,000	\$ 500,000	\$ -	\$ 500,000
Community & Olkua	\$ -	\$ -	\$ -	\$ 250,000	\$ 250,000
Based Education	\$ -	\$ -	\$ -	\$ -	\$ -
Community	\$ 230,000	\$ 250,000	\$ 500,000	\$ -	\$ 500,000
Human Focused Charter Schools	\$ 365,000	\$ 1,135,000	\$ 1,500,000	\$ 500,000	\$ 2,000,000
Planning	\$ -	\$ 500,000	\$ 500,000	\$ -	\$ 500,000
Incumbent	\$ -	\$ 500,000	\$ 500,000	\$ -	\$ 500,000
Land	\$ -	\$ 500,000	\$ 500,000	\$ -	\$ 500,000
Events	\$ -	\$ 200,000	\$ 200,000	\$ -	\$ 200,000
Alumni	\$ -	\$ 135,000	\$ 135,000	\$ -	\$ 135,000
BOT Sponsorships	\$ -	\$ 70,921	\$ 70,921	\$ -	\$ 70,921
Karaha (Ha CEU) Sponsorships	\$ -	\$ 133,000	\$ 133,000	\$ 25,000	\$ 158,000
Program Sponsorships	\$ -	\$ -	\$ -	\$ -	\$ -
Community	\$ -	\$ 250,000	\$ 250,000	\$ 250,000	\$ 500,000
Kula	\$ -	\$ -	\$ -	\$ 250,000	\$ 250,000
Homestead	\$ 354,000	\$ 354,000	\$ 708,000	\$ 250,000	\$ 958,000
Legal	\$ -	\$ -	\$ -	\$ -	\$ -
Communications	\$ -	\$ 149,000	\$ 149,000	\$ -	\$ 149,000
Media - TV	\$ -	\$ 354,664	\$ 354,664	\$ -	\$ 354,664
Print - Ka Wa Oh	\$ -	\$ -	\$ -	\$ -	\$ -
ORGANIZATION SUPPORTS					
DHHL	\$ -	\$ 3,000,000	\$ 3,000,000	\$ -	\$ 3,000,000
Total	\$ 1,554,000	\$ 9,618,585	\$ 11,172,585	\$ 2,419,079	\$ 13,591,664

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A-43

FY21 Mission Aligned & Strategic Beneficiary and Community Investments via Grants, Contracts and Sponsorships

Various Programs

Classification I:
Beneficiary and Community Investments via Grants Subject to HRS 10-17 Process

FY21 Mission Aligned & Strategic Beneficiary and Community Investments via Grants, Contracts and Sponsorships
Various Programs

Classification I - Beneficiary and Community Investments via Grants Subject to HRS 10-17 Process

Description	General Funds	Trust Funds	FN	Initial Total	FY21 Addition	FN	Adjusted Total
Account: 56510 Program							
A. Social Services	\$ 415,000	\$ 415,000		\$ 830,000	\$ -		\$ 830,000
Account: 56530 Community							
A. Education - Higher Education	\$ -	\$ 500,000		\$ 500,000	\$ -		\$ 500,000
B. Culture	\$ -	\$ 500,000		\$ 500,000	\$ -		\$ 500,000
C. Health	\$ -	\$ 500,000		\$ 500,000	\$ -		\$ 500,000
D. Education	\$ 250,000	\$ 250,000		\$ 500,000	\$ -		\$ 500,000
E. Housing	\$ -	\$ 500,000		\$ 500,000	\$ -		\$ 500,000
F. Income	\$ -	\$ 500,000		\$ 500,000	\$ -		\$ 500,000
G. Land	\$ -	\$ 500,000		\$ 500,000	\$ -		\$ 500,000
Sub-total	\$ 250,000	\$ 2,750,000		\$ 3,000,000	\$ -		\$ 3,000,000
H. 'Abahai	\$ -	\$ 200,000		\$ 200,000	\$ -		\$ 200,000
Total 56530 Community	\$ 250,000	\$ 3,450,000		\$ 3,700,000	\$ -		\$ 3,700,000
Account: 56540 Level II							
A. Kulia	\$ -	\$ 250,000		\$ 250,000	\$ 250,000	[a]	\$ 500,000
B. Charter Schools	\$ 365,000	\$ 365,000		\$ 730,000	\$ -		\$ 730,000
		\$ 770,000		\$ 770,000	\$ -		\$ 770,000
		\$ 1,135,000		\$ 1,500,000	\$ -		\$ 1,500,000
C. DEHHL	\$ -	\$ 3,000,000		\$ 3,000,000	\$ -		\$ 3,000,000
Total 56540 Level II	\$ 365,000	\$ 4,385,000		\$ 4,750,000	\$ 250,000		\$ 5,000,000
Account: 56550 Sponsorships							
A. BOT	\$ -	\$ 135,000	[b]	\$ 135,000	\$ -		\$ 135,000
B. Kaimuki (aka CEO)	\$ -	\$ 70,921	[b]	\$ 70,921	\$ -		\$ 70,921
Total 56550 Sponsorships	\$ -	\$ 205,921		\$ 205,921	\$ -		\$ 205,921
Sub-total:	\$ 1,030,000	\$ 8,455,921		\$ 9,485,921	\$ 250,000		\$ 9,735,921
FY21 Grants Recommendations - Via Competitive Process							
A. COVID-19 Responses	\$ -	\$ -		\$ -	\$ 500,000	[c]	\$ 500,000
B. Homestead Community Grants	\$ -	\$ -		\$ -	\$ 250,000	[d]	\$ 250,000
C. Charter School Major Repairs & Maintenance	\$ -	\$ -		\$ -	\$ 500,000	[e]	\$ 500,000
D. Iwi Kupuna Reparation and Reinstatement Community Grants	\$ -	\$ -		\$ -	\$ 144,079	[f]	\$ 144,079
E. NH Teacher Education & Professional Development	\$ -	\$ -		\$ -	\$ 250,000	[g]	\$ 250,000
F. Community & 'Ohana Based Program Grants	\$ -	\$ -		\$ -	\$ 250,000	[h]	\$ 250,000
Total FY21 Grant Recommendations	\$ -	\$ -		\$ -	\$ 1,894,079		\$ 1,894,079
Grand Total - Grants	\$ 1,030,000	\$ 8,455,921		\$ 9,485,921	\$ 2,144,079		\$ 11,630,000
Program Sponsorships in Community Education				\$ 45,000			
Program Sponsorships in Advocacy				\$ 65,000			
				\$ 9,595,921		43	

FY21 Mission Aligned & Strategic Beneficiary and Community Investments via Grants, Contracts and Sponsorships

Various Programs

Classification II:
Beneficiary and Community Investments via Procurement Subject to HRS 103D

Classification II - Beneficiary and Community Investments via Procurement Subject to HRS 103D

Description	General Funds	Trust Funds	FN	Initial Total	FY21 Addition	FN	New Total
A. Legal Proviso - Professional Services	\$ 524,000	\$ 524,000		\$ 1,048,000	\$ 250,000	[a]	\$ 1,298,000
buyer contract includes Merrie Monarch \$25k, KS Song Contest \$10k, Hokus \$10k, civic engagement \$20k, advocacy initiatives \$20k + New Strategic	\$ -	\$ 124,000		\$ 124,000	\$ -		\$ 124,000
C. Media Buy Contract - Keiki Hula	\$ -	\$ 25,000		\$ 25,000	\$ -		\$ 25,000
D. Contract - Ka Wai Ola - Production & Delivery	\$ -	\$ 356,664		\$ 356,664	\$ -		\$ 356,664
Grand Total - Contracts	\$ 524,000	\$ 1,029,664		\$ 1,553,664	\$ 250,000		\$ 1,803,664

FY21 Mission
Aligned & Strategic
Beneficiary and
Community
Investments via
Grants, Contracts
and Sponsorships

Various Programs

Classification III:
Beneficiary and
Community
Investments
via Sponsorships

<u>Classification III - Beneficiary and Community Investments via Sponsorships</u>						
	<u>General Funds</u>	<u>Trust Funds</u>	<u>FN</u>	<u>Initial Total</u>	<u>FY21 Addition</u>	<u>New Total</u>
Community Engagement						
A. Coalition Building	\$ -	\$ 20,000		\$ 20,000		\$ 20,000
B. Association of Hawaiian Civic Clubs	\$ -	\$ 10,000		\$ 10,000		\$ 10,000
C. Council for Native Hawaiian Advancement	\$ -	\$ 10,000		\$ 10,000		\$ 10,000
D. Onipa a Celebration	\$ -	\$ 5,000		\$ 5,000		\$ 5,000
Total - Community Engagement	\$ -	\$ 45,000		\$ 45,000	\$ -	\$ 45,000
Advocacy						
A. NH Congressional Fellowship	\$ -	\$ 50,000		\$ 50,000		\$ 50,000
B. Ppahaemokuhae MNM	\$ -	\$ 15,000		\$ 15,000		\$ 15,000
Sub-total	\$ -	\$ 65,000		\$ 65,000	\$ -	\$ 65,000
C. Alaska Federation of Natives	\$ -	\$ 5,000		\$ 5,000		\$ 5,000
D. National Congress of American Indians	\$ -	\$ 5,000		\$ 5,000		\$ 5,000
E. National Indian Education Association	\$ -	\$ 5,000		\$ 5,000		\$ 5,000
F. National Museum of the American Indians	\$ -	\$ 5,000		\$ 5,000		\$ 5,000
G. Pacific Day - NZ Embassy	\$ -	\$ 3,000		\$ 3,000		\$ 3,000
Sub-total	\$ -	\$ 23,000		\$ 23,000		\$ 23,000
Total - Advocacy	\$ -	\$ 88,000		\$ 88,000	\$ -	\$ 88,000
Community Engagement Ni Mamo Makama o Ka Po'e Hawai'i: Living Treasures of the Hawaiian People						
	\$ -	\$ -		\$ -	\$ 15,000 [b]	\$ 15,000
Moanaha Gardens Foundation/Prince Lot Hula Festival						
	\$ -	\$ -		\$ -	\$ 10,000 [b]	\$ 10,000
Grand Total - Sponsorships	\$ -	\$ 133,000		\$ 133,000	\$ 25,000	\$ 158,000

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