MEETING OF THE BOARD OF TRUSTEES

DATE: Thursday, March 10, 2022
TIME: 10:00 am
PLACE: Virtual Meeting
Viewable at www.oha.org/livestream OR
Listen by phone: (213) 338-8477,
Webinar ID: 848 2158 0146

Due to COVID-19, the OHA Board of Trustees and its standing committees will hold virtual meetings until further notice. Pursuant to Governor Ige’s January 26, 2022 Emergency Proclamation Related to COVID-19 (Omicron Variant), there will be no in-person location for this meeting that is open to the general public. The virtual meeting can be viewed and observed via livestream on OHA’s website at www.oha.org/livestream or can be listened to by phone via the phone number and Webinar ID listed at the beginning of this agenda.

AGENDA-AMENDED

I. Call to Order
II. Public Testimony* on Items Listed on the Agenda* (Please see page 2 on how to submit written testimony or provide oral testimony online. Oral testimony by phone will not be accepted)
III. Community Concerns and Celebrations**(Please see page 2 on how to submit written testimony or provide oral testimony online. Oral testimony by phone will not be accepted)
IV. Approval of Minutes
V. New Business
A. Committee on Resource Management
   1. Action Item RM#22-03: Reappointment of Leilani Kūpahu-Marino Kaho‘āno as Non-OHA LLC Manager for Hi‘ilei Aloha LLC for a 3-Year Term (2023, 2024, 2025)
B. Committee on Beneficiary Advocacy and Empowerment
   1. Action Item BAE #22-02: A Resolution Supporting Community Based Subsistence Fishing Area Designations and Rules, Kīpahulu, Maui, Hawai‘i
   2. Action Item BAE #22-03: Approval of Keith Makale‘a Guitierrez as the Office of Hawaiian Affairs Representative for the Native Hawaiian Revolving Loan Fund, Board of Directors†
   4. 2022 OHA Legislature Bill Positions Related to Measures Affecting Native Hawaiians – Matrix 3֍, March 1, 2022
   5. 2022 OHA Legislature Bill Positions Related to Measures Affecting Native Hawaiians – Matrix 3♦, March 8, 2022
C. Action Item BOT#22-04: Approve the Formation of a Permitted Interaction Group (PIG) to Investigate the Activation of Kaka‘ako Makai Site E, 919 Ala Moana Blvd
VI. Executive Session‡
VII. Announcements
VIII. Adjournment
If you require an auxiliary aid or accommodation due to a disability, please contact Everett Ohta at telephone number 594-1988 or by email everetto@oha.org no later than three (3) business days prior to the date of the meeting. Meeting Materials will be available to the public 72 hours prior to the meeting and posted to OHA’s website at: www.oha.org/bot

In the event that the livestream or the audiovisual connection is interrupted and cannot be restored, the meeting may continue as an audio-only meeting through the phone and Webinar ID listed at the beginning of this agenda. Meeting recordings are available upon request to BOTmeetings@oha.org until the written meeting minutes are posted to OHA’s website.

†Notice: The 72 Hour rule, pursuant to OHA BOT Operations Manual, Section 49, shall be waived for distribution of new committee materials.

* Public Testimony on Items Listed on the Agenda must be limited to matters listed on the meeting agenda.

** Community Concerns and Celebrations is not limited to matters listed on the meeting agenda.

❖ Trustees may establish or revise an OHA position on ANY proposed bill/resolution for submission to the state legislature. The Trustees, both in Committee and as the Board of Trustees, may discuss any and all bills or resolutions before the state legislature in order to discharge their statutory and fiduciary obligations to conduct advocacy efforts for Native Hawaiians as Trustees of the Office of Hawaiian Affairs.

‡ Notice: This portion of the meeting will be closed pursuant to HRS § 92-5.

Hawai‘i Revised Statutes, Chapter 92, Public Agency Meetings and Records, prohibits Board members from discussing or taking action on matters not listed on the meeting agenda. Testimony can be provided to the OHA Board of Trustees either as: (1) written testimony emailed at least 24 hours prior to the scheduled meeting, (2) written testimony mailed and received at least two business days prior to the scheduled meeting, or (3) live, oral testimony online during the virtual meeting.

(1) Persons wishing to provide written testimony on items listed on the agenda should submit testimony via email to BOTmeetings@oha.org at least 24 hours prior to the scheduled meeting or via postal mail to Office of Hawaiian Affairs, Attn: Meeting Testimony, 560 N. Nimitz Hwy., Suite 200, Honolulu, HI 96817 to be received at least two business days prior to the scheduled meeting. Any testimony received after these deadlines will be late testimony and will be distributed to the Board members after the scheduled meeting. Due to COVID-19 office closure and limited in-office staffing, please do not fax or hand-deliver written testimony.

(2) Persons wishing to provide oral testimony online during the virtual meeting must first register at:
https://us06web.zoom.us/webinar/register/WN_7zAbJcUNQL2QBlZD-d0Gd

You need to register if you would like to orally testify. Once you have completed your registration, a confirmation email will be sent to you with a link to join the virtual meeting, along with further instructions on how to provide oral testimony during the virtual meeting. The registration page will closed once the Public Testimony or Community Concerns agenda items have concluded.

To provide oral testimony online, you will need:
(1) a computer or mobile device to connect to the virtual meeting;
(2) internet access; and
(3) a microphone to provide oral testimony.
Oral testimony online will be limited to five (5) minutes.
Oral testimony by telephone/landline will not be accepted at this time.
Once your oral testimony is completed, you will be asked to disconnect from the meeting. If you do not sign off on your own, support staff will remove you from the Zoom meeting. You can continue to view the remainder of the meeting on the livestream or by telephone, as provided at the beginning of this agenda. Please visit OHA’s website for more detailed information on how to submit Public Testimony OR Community Concerns at: https://www.oha.org/how-to-submit-testimony-for-oha-bot-meetings/

Trustee Carmen Hulu Lindsey  
Chairperson, Board of Trustees  
03/04/2022  
Date
IV. Approval of Minutes

A. February 10, 2022
DRAFT

STATE OF HAWAI‘I
OFFICE OF HAWAIIAN AFFAIRS
560 N. NIMITZ HIGHWAY, SUITE 200
(VIRTUAL MEETING - VIA ZOOM WEBINAR)

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Minutes of the Office of Hawaiian Affairs
Board of Trustees
MINUTES
February 10, 2022

ATTENDANCE:
Chairperson Carmen Hulu Lindsey
Trustee Leina’ala Ahu Isa
Trustee Dan Ahuna
Trustee Kaleihikina Akaka
Trustee Keli’i Akina
Trustee Luana Alapa
Trustee Brendon Kalei‘aina Lee
Trustee John Waihe’e, IV

ADMINISTRATION:
Sylvia Hussey, CEO
Casey Brown, COO
Robert Klein, Board Counsel
Everett Ohta, Interim General Counsel
Nietzsche Ozawa, Interim Sr. Legal Counsel
Kalani Fronda, Land Director
Erin Nakamura, IT Support
Arlene Aguinaldo, IT Support

BOT STAFF:
Colin Kippen, COS
Amber Kalua, Trustee Aide
Kanani Iaea, Trustee Aide
Lehua Itokazu, Board Secretary

GUEST:
Keani Rawlins-Fernandez
Veto Baker, Kuilei Consultant
Michael Yee, Kuilei Consultant
Peter Gilpatric, Kuilei Consultant
Linda Schatz, Kuilei Consultant
Sam Chung, Financial Advisor to the Board
Call to Order

Chair Hulu Lindsey Calls the Board of Trustees Meeting to order for Thursday, February 10, 2022 at 10:01 a.m.
Board Secretary, please do a roll call.

<table>
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<th>MEMBERS</th>
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<td>TRUSTEE BRENDON KALEI‘AINA LEE</td>
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<td>Trustee K. Lindsey resigned on 2/1/2022</td>
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<td>TRUSTEE JOHN WAIHE‘E</td>
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<td>Joins mtg at 10:15 am</td>
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<td>CHAIRPERSON CARMEN HULU LINDSEY</td>
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At the Call to Order, seven ( 7 ) Trustees are PRESENT, thereby constituting a quorum.

Chair Hulu Lindsey Due to the threat of COVID-19, the Board of Trustees and Standing Committees will hold virtual meetings until further notice pursuant to Governor Ige’s January 26, 2022 Emergency Proclamation related to COVID-19 (Omicron Variant), there will be no in-person location for this meetings that is open to the general public. The virtual meeting can be viewed and observed via livestream on OHA’s website at [www.oha.org/livestream](http://www.oha.org/livestream)

Before we begin, I would like to note that items IV.B and IV. E were recieve under the 72 hour deadline. Let me go over some quick announcements. Please mute your mics when you are not speaking. We are recording today’s meeting for the sole purpose of producing written minutes, which will become the official record of this meeting.

Joining the Trustees today is my staff Colin Kippen-COS, my Aides-Kanani Iaea and Amber Kalua, and our Board Secretary-Lehua Itokazu. With us today is Robert Klein, our Board Counsel, and Sylvia Hussey, our CEO. I will now call on Sylvia, our Pouhana, to announce our Administration who is joining us today.

Sylvia Hussey, CEO Thank you Chair and good morning, Trustees. We have from Administration our COO-Casey Brown, CFO-Ramona Hinck, Land Director-Kalani Fronda, Interim Investment Mngr. – Ryan Lee, Interim General Counsel-Everett Ohta, Interim Senior Legal Counsel Nietzsche Ozawa, and we are always supported by our IT staff-Arlene and Erin. We also have additional guest that are here for various agenda items that will be introduced at that time. Thank you.

Public Testimony

Chair Hulu Lindsey As a reminder, you will be given five minutes to share your manaʻo. Your name will be called and your microphone will be unmuted when it is your turn to testify. If you are not audible, you will be muted and the next testifier will be called. Your name will be called again before the conclusion of the public testimony and the community concern section. We will take you one at a time.

Keani Rawlins-Fernandez Aloha Kakahiaka Chair Lindsey and honorable Trustees, mahalo for this opportunity to testify this morning. E kala mai, I do not have the agenda item in front of me, I am testifying
on the item to replace Trustee for Hawaiʻi Island. I am Keani Rawlins-Fernandez, I am the Maui County Council Vice Chair and I am testifying in strong support of Lanakila Mangauil for the replacement for the Hawaiʻi Island Trustee. I am testifying in strong support of Lanakila because I have seen him demonstrate time and time again, his fierce love for our lāhui and our ʻāina. He is transparent, inclusive, and because of this, he has instilled trust and confidence on behalf of our community. I believe that him becoming Trustee will help to contribute the trust and confidence of the institution and in the decision making that will be reflecting in the best interest of the collective. I believe that the public needs to see themselves in our leaders and leaders need to be effective. I believe Lanakila possess those qualities. That concludes my testimony and I mahalo you again for the opportunity to testify in strong support of Lanakila.

New Business

Chair Hulu Lindsey Thank you Keani. Moving on to new business, item IV.

A. Nominations for replacement of the Hawaiʻi Island Trustee

Chair Hulu Lindsey Each OHA Trustee will have the opportunity to nominate one individual for consideration as the replacement Hawaiʻi Island Trustee by sending an email with a nominee’s name, phone number, and an email to the CEO by 4:30 pm today. The CEO will compile a list of the Trustees’ nominees and send the Board a list of nominees to confirm that the list reflects each of the nominees submitted by the Trustees. OHA Administration will email an attestation form to each of the nominees to determine eligibility to serve as the Hawaiʻi Island Trustee. Nominees must be a resident of Hawaiʻi Island supported by the documentation, registered to vote in Hawaiʻi, and must hold no other public office. Friday, tomorrow, the deadline for nominees to submit the Hawaii Island attestation form is 4:30 pm. If a nominee does not submit the attestation form by the deadline or if the nominee is determined ineligible, the nominated Trustee or Trustees will be provided the opportunity to offer a replacement nominee. We want to thank the many people who have put their names in, very impressive people; unfortunately, we only have one seat. Mahalo nui, I will ask the Trustees if they have any questions on the instructions given us by our Corp. Counsel, our Board Counsel, and our CEO? If no questions, we will move on to the next item on our agenda, item B.

B. Committee on Beneficiary Advocacy and Empowerment

1. 2022 OHA State Legislative Bill Package Updates – SB2122/HB1474, SB2121/HB1473, coordinated advocacy - Matrix 1†֍

Trustee Akaka Your Committee on Beneficiary Advocacy and Empowerment, having met on February 8, 2022 and after full and free discussion, recommends approval of the following motion to the Board of Trustees

to approve OHA Administration's recommendations on new bills listed on the nine-page Matrix 3 (green header), items 1-48 on the OHA Legislative Positioning Matrix dated February 8, 2022. with the following revisions:

Add bills:
• HB2136, as COMMENT

Change bill position:
• 6, HB1638, from SUPPORT to COMMENT;
• 34, SB 2465, from COMMENT to OPPOSE
Trustee Ahu Isa Seconds the motion.

Chair Hulu Lindsey Is there any discussion?

Trustee Akina Consistent with my votes in the BAE meeting of February 8th, I will be voting kanalua. I just wanted to explain, for the record, that I affirmed most positions that my colleagues have taken on this legislation and stand with my colleagues, but there were some particular items where I did differ, just for the record. I want to note that they include HB 1473/SB 2121 on environmental impact statement and HB 1958/ SB 2018 on minimum wage. With the exception of those two where I cannot agree to endorse, I am in agreement with the matrix. Thank you and I’ll be voting kanalua. Thank you Madam chair.

Trustee Ahu Isa In light of what’s going on, I’ve been a Government elected official for almost thirty years now, I’m not accusing or anything but, Justice Klein, as the Board Counsel, do you think we should disclose if there is any kind of conflict of interest? Let me be more specific, I am referring to Trustee Akina as his CEO position of Grassroots. We are talking about the minimum wage bill and not only small business but big business, it affects everyone in the whole State. So, you represent a group, a grassroots conservative, Think Tech that sometimes advocates for business. Is it proper or am I off the wall here, saying that we should disclose that we are the CEO of an organization? I am asking Justice Klein.

Robert Klein, Board Counsel I think the disclosure should be made. Every Trustee should take that to heart too on other matters, not just Trustee Akina, but other matters where you may feel that little tug at your heart strings about what is affecting the way you vote. If it is some influence that is not known to the other Trustees or the beneficiaries that may be pulling you in one direction, then I think it would be ethical to let the Board know. I don’t think it’s legally required but ethical standards are a little higher than legal standards. That’s the way I have always seen it and most of the time Trustees will let the other Trustees and the public know if they have an internal conflict.

Trustee Ahu Isa Thank you.

Trustee Akina I do want to extend my thanks to Trustee Ahu Isa for her comment and to Justice Klein for his. I am in agreement, I do think that we should be forth right and disclose any issues whatsoever. I have therefore made it a point and did so immediately after being elected to bring before the Board that I am an employee of an organization, the Grassroot Institute of Hawaii, which does have opinions on legislation and in addition to that, I would refer to anyone to the ruling of the ethics commission regarding that. Shortly after my election, beyond that I do want to express this, today I merely express my personal opinions using free speech as a Public Official on the matter being addressed and that’s all that it is. If there is an appearance of a conflict of interest, I absolutely want to be forth right and indicate that there is no conflict of interest and that I am simply expressing my opinion on these matters, as we as Trustees are free to think and speak one way or the other. Thank you for the opportunity to make full disclosure and support openness and transparency completely, thank you very much Madame Chair.

Chair Hulu Lindsey Any more comments? If not, roll call vote.
Trustee Akaka Moves

to approve OHA Administration's recommendations on new bills listed on the nine-page Matrix 3 (green header), items 1-48 on the OHA Legislative Positioning Matrix dated February 8, 2022.

with the following revisions:

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Trustee Ahu Isa Seconds the motion.

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**TOTAL VOTE COUNT**: 7 1

**MOTION**: [ ] UNANIMOUS [ X ] PASSED [ ] DEFERRED [ ] FAILED

Motion passes with a seven (7) YES votes and one (1) Abstention vote

C. Action Item BOT#22-02: Accept and Implement the Report of the Permitted Interaction Group re: to investigate the activation of OHA Kakaʻako Makai Site A, 1011 Ala Moana Blvd., HRS§92-2.5(b)(1)(B).

Chair Hulu Lindsey Moving on to item C., I will call on Vice Chair Ahu Isa.

Trustee Ahu Isa Accept and Implement the report of the Permitted Interaction Group to investigate the activation of Kakaʻako Makai Site A, 1101 Ala Moana Blvd, including the recommendation to implement the Business Plan, as attached.

Trustee Waiheʻe seconds the motion.
Chair Hulu Lindsey Any discussion?

Trustee Lee If I could refer the BOT to page 11 of the report, the projection of the budget and the returns. I have questions.

Chair Hulu Lindsey Okay, we have Administration on to answer questions.

Trustee Lee So according to this budgeted plan, we are being asked to approve $2.7 million dollars for activation of this site. If I recall correctly, the initial presentation by Kuilei, this is a proof of concept, in other words, this was not meant to be permanent structure or permanent entity sitting on this site. According to these financials at $2.7 they're estimating and a monthly income of $34,000 and I would like explanation of how they came up with that number, and I’ll get back to that in a second Madam chair, but they're estimating just under 9% return. On their notes, it states the projected return on this $2.7 million dollar investment is a little over ten years. That doesn’t sound temporary to me, or is it, that we’re going to spend $2.7 million for something that’s not going to be there long enough for us to realize the recouping of these funds. Back to the $34,000 monthly income, I know that they used a venue in Washington D.C. as their case study, I don’t really understand that; I get that it’s on the water but we have just within a stone throw of this site, we have the Blaisdell facilities, the Convention Center, Bishop Museum, the Aquarium, and Sea Life Park. All these places that put on these types of events, but none of them are used to see what kind of revenues are realistic for Hawai‘i. I don’t believe any of these venues bring in $34K a month in revenue. With so much competition in that area, how is it we’re going to bring in this amount?

Casey Brown, COO Mahalo Trustee Lee for your question. We have with us today members from our in-house development consultant team. They are prepared to present, if necessary, but as we are going into questions, we can take the first question that speaks directly to the returns, how the income was estimated and the second one about using the right kind of comparable to work up these returns. This is a question that I will ask Kuilei to answer. Online now, we have Veto and Linda from Kuilei.

Trustee Lee Point of clarification Madame Chair, I don’t believe that any of the Trustees were aware that Kuilei was prepared to present for us. We were going directly to a vote. I would love to hear their presentation and maybe that will answer my questions but that wasn’t offered to us, it was going straight to a vote. I would be happy to defer my questions and allow Kuilei to present to the rest of the Board.

Casey Brown, COO We are trying to time this agenda the way it would flow today. I know we were expecting more, two more of the Kuilei members. Linda, you are here with Veto, are you comfortable with going through your presentation?

Linda Shatz, Kuilei We can go ahead with the presentation. The others will join us shortly. Again, this presentation is specifically for Lot A.

Veto Baker, Kuilei Good Morning Madame Chair, Trustees, and Administrators, thank you for allowing time to let Kuilei make this presentation regarding activating Lot A. Today, through the activation of Lot A, we celebrate OHA’s mission and vision for our lāhui. An exchange of mana by inviting our people back to Kaka‘ako, they will exchange their mana with our lands and our lands then reciprocate by giving back mana of it's own just like it was done i ka wā kahioko, inviting our ʻohana to come and ulu to grow. From the day we have its grand opening, Kaka‘ako Makai and our people will start this exchange of energy and my naʻau tells me nothing will be able to stop this revolution of energy. I believe, through OHA’s guidance, Kaka‘ako Makai (KM) becomes a catalyst for our lāhui going forward. Aloha ʻāina, this exchange

Meeting of the Board of Trustees

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Minutes for 2/10/2022
of energy, this love, KM becomes aloha ʻāina, mālama ʻāina, taking care of the land and restoring stewardship to our ʻāina will be one way we get our ʻāhui support for future development. Whether we need it for HCDA or whether we need their support at the legislature, we need to create an ecosystem for Native Hawaiians to thrive like our kūpuna did for hundreds of years in Kakaʻako. OHA can set the pace to allow our businesses to thrive and, most importantly, our moʻomeheu, our culture to do the same. Place making with OHA’s strategic planning, KM can become the Hawaiian sense of place where our ‘ohana can frolic and practice its moʻomeheu and, once again, aloha ʻāina demonstrating the three foundations of OHA’s mission and vision statement.

Look at these tents, what a showstopper. Can you imagine having moonlight at Kaka’ako, having concerts every month on the full moon and having our Hawaiian artist singing songs. Knowing what we can do with this place gives me chicken skin and I feel, because of what we have here, the rental for our tent will be phenomenal. As a Kumu hula, I know what venues you can rent. For the past twenty-three years, I’ve been using Mamia-500 seats, Paliku-300 seats, many years at Hawaiʻi Theatre-1,200 seats, and the last four years at the NBC-2,200 seats. There is a need for a venue such as this for someone who has needed venues for the twenty-three years that I’ve been a Kumu Hula. Hawaiʻi Theater is now too expensive to use the venue and have their Hōʻike or have our storytellers tell the stories of our people. The Convention Center is too expensive, the NBC is going through major renovations, so there really is no place like what will happen here in KM. The tents can be set up in several ways: people can stand, have just seats, people could be dancing, or you can have tables. Depending on what the person wants, you could also lay down these green carpets. The bottom left with this curvature makes me think of Merrie Monarch. Can you imagine OHA having its own hula competition and then one day, it becomes even larger than Merrie Monarch? What kind of revenue is that? I can only imagine and I hope you can see this picture with me. Michael will speak on the next slide.
Michael Yee, Kuilei  We took a look at the site and did a basic layout. We have four functions, the first is a food component primarily food trucks because they’re self-sufficient. The next is the tent, the vendor likes to call it the pringles chip tent. Think of two of those pringle tents to be your event tent space instead of the rectangular format. The third pringle tent is flex space; it could be a pre-function area, a bar area, a back-house area where performers could change or wait in-between performances, it is a flexible space. The back side is parking, in the current configuration there are 550 parking spaces. You would enter and exit off the service road between Lot A and B. This is flex space, so depending on the day and the event we can use temporary barricades to make the parking space bigger or smaller for our particular needs. In between the parking area and the tent is an outdoor flex space, again you can use most of the space for parking or whatever you feel comfortable with. The other part to this, if you look to the right side, we have a portable restroom trailer and it is self-sufficient with its own water tank and waste water tank or it could be hooked up to utilities when they are available. On the right side we have the waterfront, we do have some portable tables and chairs that allow you to grab some food or just to stand and enjoy the views and water. The last thing I will point out, in the parking area is a current tenant, their lease will be up in the fall. Our scope of work, we are looking to get this area paved to give us the max flexibility. The backside is gravely thin asphalt and the front side is the old Fisherman’s Wharf foundation and some other things sticking out, there is a fence cut in half, and speed bump. Get all of this removed and put a new black top, the black top is made to last a few years in which time we build a permanent structure and development on site A. On the top corners, you’ll have some landscaping and irrigation. There are existing telephone poles along the exterior of the site and many of which have exterior lighting, we’ll replace that to make sure this place has adequate lighting at night for safety and events. We will also add hose bibs in certain areas for maintenance and events. Finally, we want to make sure we bring temporary power for lights; very simple type of work, a lot of it is the simple repair maintenance improvements. The only construction is adding the electric panel for the tent. The existing corner sign that says HCDA is owned by OHA, we will leave the structure up but take the sign down. The reason you wouldn’t tear the whole thing down and put up an over-the-top signage is when we do build a building on the site that likely would have to come down so it doesn’t make sense to spend that sort of money when you have a sign that can be really utilized. There's a number, FF&E (Furniture, Fixtures & Equipment) and that's the non-construction items that you’ll need from the site as the example, the tent that Veto talked about. The tent is not permanent, you can bring it down fairly quickly within an hour. It takes about 30 minutes to erect, and you can move it to another site. There is tent lighting that you can buy that can go on the tent. We will need tables and chairs; and when not in use, we will store in shipping containers.

There is also a restroom trailer, male and female; there would be a stairs and ramp to get to it, but again, that is sort of self sufficient to stand alone on generator and tanks, but if we do have utilities, we can connect that too. It’s a better experience than going to a regular porta potties. The schedule: so starting this month, hopefully, if we have a go from the Board, we will get the design team started, we’ve already done some work ahead of time. CBRE, the property manager for OHA, has issued an RFP to select a design team. We should have the proposals ready to pick later today. We also need to get started with identifying an operator so that we can get them on board and have a long prep period before our first event. We will give the design team a month in order to get the permit plans done and the permits submitted. The key for the building
permit is the construction part; we can retake the lot, we can do the landscaping without permits but we will need a permit to put a tent up and do construction. The permit to put the tents is not your traditional building permit, but we do need to get that checked with the City and HCDA. We also want to order FF&E, as you're well aware, there's some longer lead items and supply issues. We want to get that ordered in here so that when we're ready to have our first event, we are not waiting. This is a very aggressive schedule but we're looking to start improvement in April and finish the initial improvements in May, which allows us to get our tent up and potentially having our first event in early summer. As I said, the power panel will need to go up and we will need a permit. It usually takes a year so we put that in 2023, but until we have that permit, we can run the tent off of generators, which will allow us to get through the summertime. I will turn the time over to Linda.

Linda Schatz, Kuilei I’m not sure if we've shared this with you, before, but this is the wharf in DC and it’s a waterfront that in previous years was dilapidated, run down, homeless, and wasn’t active at all but they had this great waterfront property. What they ended up doing was doing an RFP and finding a developer, Hoffman, to redevelop this area and why is it important? I think we want to draw some parallels. This is a good case study to show you that with a ground lease scenario with a third-party developer, they were able to activate the waterfront and what is key about this is that they actually moved forward with activating the waterfront before any of the office or residential retail was in place. That is important because it harkens back to Lot A in the strategy which is activating Lot A. We need people to sit down and engage with the area and really see a vision that OHA has for this place. What can it become and the potential for it. This model is a really good precedent so the developer actually has a master association that operates and manages the programming, the events, the activities that are in the area. They sell sponsorships as well, and they actually have an entertainment space where they can seat about six to seven thousand people. They have a lot of entertainment, retail, and cultural activities along the pier that benefit not just those who lives there, there's only maybe about 1000 units of residential, but it benefits all the district and city. They know that a lot of people come down to this area to partake in all the community activities in the space. It's a really great model to show that having an operator to function and provide that programming and event driven programming is really important; and then with OHA, there is a Native Hawaiian component to all of this in terms of bringing that cultural aspect to the place that makes us unique beyond any other place on O‘ahu. We know that they've been successful in D.C. with this type of development, which mirrors what I think you folks want to do in the future based on all the previous work that has been done thus far and all the discussions. We feel like this is a really great model to look forward to. One of the first events we're working to hopefully plan is with the current farmers market is a cacao chocolate festival. It will be wonderful because OHA could have a pre-event where you can invite your stakeholders, politicians, people you need to thank and reach out to, to help share that vision. We can kick off this sort of activation of Lot A to bring back Kakaako Makai (KM) in a very festive and celebratory state. It's an important piece to the overall puzzle, it's a kickstart of vision for the area and we're very excited for it, and especially a project like this that has proven to be able to execute. I think we can draw a lot of good parallels that we can learn from for your land as well. You can also see the other slide where you see a farmers’ market. It is very busy on
Saturday so we're going to perpetuate that, an extended, and then you can see all the other activities that we're looking at. It's temporary in nature, but temporary in terms of the interim of the next few years and this allows to bring those people down to the area to experience the area right away so wanted to send you some representatives images. The bottom left-hand corner is of course an image of a gathering on the mauka side and we think you can get that type of density, that type of activity around the makai side to really bring life into the neighborhood.

Peter Gilpatric, Kuilei I think we can all see how exciting and how important the activation of site A is to the success of KM and OHA’s investment in these lands. The activation announces to all a start of OHA’s vision and the development of its properties. The activation begins to recapture the essential sense of place for Hawaiians that Veto eloquently described earlier. The activation will help OHA with much needed future approval through demonstration of positive action today. So, how much will it cost? Under $3 million and estimated $2.7 million. Michael has spoken with contractors and vendors to develop a hard cost budget, everything we think of is included in this budget. We’ve provided for design, permitting, promotion, signage, and other needed activities in the soft costs number; we also added $300,000 contingency for unknown conditions. How much revenue will be generated? Conservatively, about $240,000 a year if estimated annual revenue at $410,000 based on 10 food trucks, four events per month after discussions with brokers and planners who gave us input on what we might get per each event. We’ve estimated annual expenses at nearly $170,000, but things like security, repairs, maintenance, clean up, utilities etc. vendors will also be required to help with the expenses; we believe these estimates are purposely conservative by assuming one event per week. We see opportunity for multiple events each week, along with an occasional major event on the FLEX space that Michael talked about. We have assumed no parking revenue. We believe a realistic target for revenues is around $500,000 per year with the successful activation of the site. What’s the return? As projected 9% annually, the activation of sight A is a three- or four-year temporary operation until permanent structures can be approved and erect. The tents and other furniture and fixtures and equipment about $700,000 worth of expense are OHA’s property and can be used elsewhere. Nearly half the investment will be returned from operating revenue over the initial four years under our base assumptions, we believe it's likely that the entire investment will be returned within the four-year period. Any and recovered investment is a small investment in the proof of concept and in accelerating approvals for vertical development throughout KM that will be recovered from enhanced land that is. In summary, we recommend the investment of $2.7 million to kick off OHA’s KM vision and proof of concept. We firmly believe costs justified; rewards will follow. This is a positive step in the right direction, I’d like to reintroduce Vito to close our presentation.

Veto Baker, Kuilei Thank you, Peter. Kuilei has displayed for you the vision of this Hawaiian sense of place, this place called KM and always keep it in mind that OHA’s mission and vision while inter-weaving the three foundations of ‘ohana, mo’omeheu, and ‘āina. Can you imagine in a few years when others start to develop urban centers near harbors and they Google places for ideas and instead of coming up with Washington DC it comes up with KM? KM will be displayed because it will have the most hits on google. I guaranteed that KM will be the place to emulate but unfortunately, none will compare because they do not have our unique and beautiful culture nor do they understand the innate connection of aloha ‘āina. All of these places will be great and will be beautiful but lua ‘ole, KM is second to none or just plain laha ‘ole, the
rarest, the choicest of them all. For us to start this Hawaiian sense of place and to be lua ‘ole or laha ‘ole, we humbly come before you to approve this budget set before you so we can make this activation happen by summer. On behalf of Kuilei, I thank you all very much.

Chair Hulu Lindsey Any questions?

Trustee Ahu Isa Michael, when you were going through the slides, I noticed you said permits; that it was contingent on getting the permits. Permits from who? The city and County? HCDA?

Michael Yee, Kuilei That is correct, we need HCDA permit and a City and County permit. Specifically in City and County, we need to DEMO permit and we're going to need a building permit.

Trustee Ahu Isa And that takes long?

Michael Yee, Kuilei It's anyone's guess now because it continues to get longer with the FBI investigations still ongoing, but because of the nature of the work, it's fairly simple. Part of the work will not require a permit to repave or do landscaping, but the panel will need a permit and that’s why we're saying that we could do the improvement and make use of the property prior to actually putting permitted power over there. We would have to run it off of generators or some other alternative, and so it’s sort of creative within the rules way to try to get us to activation in summer versus next year.

Trustee Ahu Isa The reason I asked is I have a meeting tomorrow with Mayor Blangiardi and I want to explain KM and what we’re trying to do. I’m glad you talked to me about this permit because I’m going to bring it up. Mahalo.

Trustee Alapa How long is the temporary plan in place for? I’m looking at recovering monies, making potential income, and so forth.

Michael Yee, Kuilei Typical development timeline and this is on the fast side, you minimally are going to need a year to two years to get the development approvals. In our case, if we pursue something as a right, it's close to a year; if it's something that's not as a right, it takes a little bit longer like you have zoning in place for that, then the permitting process is anywhere from a year depending on if there's complications that could take two years; and I'm not exaggerating, that is if things fall in line. It's very easy to get sidetracked whether we have archaeological issues or environmental issues or something else. There's a lot of things that could delay development approvals just through the normal process.

Linda Schatz, Kuilei I just want to add additional information, these activities, even after say three or four years being on lot A, it's not like you know we would recommend you stop activities; you'd want to continue them on because the community is going to want to see the perpetuation of these activities. We would end up doing, with these pre-paid assets, is move them throughout the master plan and phase it out so as parcels get redeveloped, we would then move the tent and other assets to another parcel that isn't being redeveloped yet. It's been done in many different master plans that you do to try to move these community gathering around so that you can keep everything alive and moving forward, so it extends beyond the four years.

Trustee Alapa Did we mention how this is being financed?
Casey Brown, COO The financing will be a separate issue, but it's going to be coming forward for the Trustees to look at as part of the realignment. So, we have a budget realignment that scheduled for the RM Committee and we will be carving out the funds for this to recommend to you folks.

Trustee Alapa You’ve also mentioned unforeseen variables, will we know later on? What if it becomes more than your estimates are? That will push us back a bit in our cost.

Michael Yee, Kuilei Because we are not building inside a building, I feel fairly confident that there should be no surprises on the construction side. What we are doing is pretty straightforward so there is low risk there.

Trustee Lee Point of clarification Madame Chair.

Chair Hulu Lindsey Yes, Trustee Lee.

Trustee Lee This goes with Trustee Alapa’s question and Casey’s response, this is not a separate issue. Trustee Alapa asked a very important question. We are being asked today to approve these funds, so bluntly, I believe what Trustee Alapa was looking for is, we are going to have to pay for this. When Casey says it’s a separate issue, it’s because they have to bring a realignment of the budget back to us but that’s the financing. They are asking us, OHA, to put up $2.7 million dollars for this.

Trustee Ahuna That was exactly my question, it was about the financing. Where is this money coming from? We are putting up all this money for temporary structures and it’s going to take a while to build, did we look at other opportunities?

Casey Brown, COO In conjunction with our consultants, the due diligence involved looking at several opportunities to arrive at this recommendation for the way we activate this site. This is putting forth what we believe is the best recommendation in terms of the returns you want to get, not just economically, but also mission related returns. Remember this $2.7 million, which we will recommend in a few weeks, is not just about getting an economic return or financial return. There two other major things, we get to test concepts out for when our real development comes; and the opportunity to test these concepts are quite valuable. If we were able to turn that into a dollar value, it would be worth a lot of dollars. If it doesn’t work, then we know that is not what we want to permanently develop. The other thing is that we bring the community down and the lāhui down, we get a chance to start telling our story for that space. The ability to tell our story and do this outreach at the same time prepares us for when we want to go to legislative session in the future. These are all non economic returns that are important to this whole big plan on how we develop KM.

Sam Chung, Board Financial Advisor You’re right, Trustee Lee, this money is coming out of OHA. The end goal that we’ve discussed was to have the property support itself, each parcel. With $300K of income that could be generated and because OHA owns the land, the financing and the reallocation of the budget, I think that will really come from the property. Majority of the $3 million could essentially come from a local bank, any of the local banks would love to do this because of the value of the land and the potential income it could generate. Is it financeable? I would say definitely. How much of it? I would say probably 75-80% at least. The money will have to come from OHA, from some bucket, but the end game is the money would be reallocated back to OHA through financing inaudible.

Trustee Lee To respond to Sam, we are now to believe that we will get financing for this and at your assurance, a local bank will be happy to finance this up to 75% aggressively because we own the land. We
will be asking for financing of 75% of $2.7 million dollars for what we just said is a temporary thing that we expect returns in ten years, but we’ll be making improvements that will last no more than four years on the long side. I’m not a banker but I don’t see a loan guy saying great idea, I will loan you money where we’ll see a return on in ten years for something that is going to last four years.

**Sam Chung, Board Financial Advisor** At the end of four years when the redevelopment happens, then the money would get paid back. What a bank assurance is not necessarily a temporary situation, but the fact there is value in the land itself. When you have a redevelopment budget and present to the back, then that money would get rolled into a new loan. It is pretty standard, it’s the value of the land is what is important to the bank because that’s their collateral. Honestly, there isn’t a whole lot of improvements being made on the property. In fact $700K or so between the tent, the FF&E, the portable bathrooms, those are all assets that OHA will own and will most likely re-use. Other improvements like pavement and landscaping are increasing value on the property, so there isn’t anything specific that isn’t adding value by doing this.

**Veto Baker, Kuilei** Since 1988, I have been a mortgage banker and worked with the banks and that has been my source of income. As a banker, I would take this deal in a heartbeat. It’s not 75% of the loan, it’s 75% value of the land that they’ll go up to. The land is worth a lot so what they will look at is not only the 75%, but also the cash flow. The cash flow here is positive, more than 1.2 times of your note and that is what they will look for. I can call my friend Gabe or the CEO at ASB and she’ll do this loan in a heartbeat, especially because that particular bank thinks about supporting the community. That is my two cents, thank you.

**Trustee Lee** On your two cents Veto, I know you’re making a point but please don’t call the President of ASB, we are a public agency and we have to follow an RFP process. I know you’re making a point but because we are on the record and all of the public can see this, please don’t do that. So, Chair, I have two questions and then comments on the presentation. My first question, it’s a small detail but since we are being asked for a lot of money, I think it’s a bit important. Michael mentioned containers as in multiple for storing things. The plan before us says one 20-foot container. I just moved houses and we use the pod, it's a little bit bigger than a 20 ft. container. To store tables and chairs, for a large event I don't see that happening in that small of a container, and the reason why I asked about multiple and a 20 ft, I’m also in the process of planning for a construction on a container home so I am aware that a 20 ft. container costs almost double what a 40 ft. container costs because no one wants to buy a container that small. Everybody would rather have a smaller container so the supply and demand is different, there's more 40 ft. containers available then there are 20ft. So, it'll 40 footers are almost half the price of 20 footer

**Michael Yee, Kuilei** Yes, I actually just bought a container too but for another project, so i'm well aware of the price escalation to the containers over the last 12 months. Really, it comes down to identifying the operator and what they believe OHA will need to have in inventory to have events versus how much it would be rented above and beyond. You wouldn't buy all the furnishings for a huge thousand-person event, you would just have the things that you own and rent the additional items needed from the event companies. I really think only one container should be sufficient, but we really don’t know until we bring on that operator once we get the approval.

**Trustee Lee** Thanks Michael, my other questions is for Linda. You explained quite eloquently about why you folks use the Wharf as your case study. I'm curious, I can see why that synergy is there among all the other things available within that very close proximity area, which draws that synergy there. I believe there is some of that in KM given what Howard Hughes and Kamehameha Schools have done in SALT and across the street and what they will continue to do. Those entities are our competition. The Wharf, do they have similar outdoor events? Howard Hughes is planning very similar events in their park that they just completed
across where Sports Authority used to be, so the case study you used for the Wharf, do they have this type of proximity competition? I get that we are saying the Blaisdell is going under renovation and the Convention Center is too expensive but if more competition comes into the area then competition will drive prices down, that’s just a fact.

**Linda Shatz, Kuilei** That’s an excellent question to ask and it’s one of the ways to mitigate risk, to ask the question and really foresee the project. Two unique things you have is Howard Hughes and Kamehameha Schools but you, OHA, is right on the water. Because you’re right on the water, your location is so conducive to community gatherings, entertainment, and functions. Everyone wants to be close to the water and have an unobstructive view to the ocean and the sunset.

**Trustee Lee** I’m sorry Linda, I have to interrupt you. Fisherman’s Wharf will not have an unobstructive view of the ocean and you won’t have a view of the sunset. We have the AAFES building next to us and we have the Children’s Center a few blocks away. They will not see the ocean but they’ll see the harbor and Kewalo Basin, but there will be no unobstructive views of the ocean or the sunset. You will not see the sunset from this site.

**Linda Schatz, Kuilei** I think that it’s practically next to the water is key and I think we are talking semantically. The fact that you are on the water is key to the tone and venues we are trying to create. The second piece is the programming we envision for this place is one that is filled with Native Hawaiian culture. It is a very specific and advantageous and authentic approach on how you want to gather the community. Howard Hughes and Kamehameha Schools have some of that, but they really focus on the commercialized approaches to event planning. Their whole point is just to draw masses of people, for whatever reason, so that people shop in their stores and that's what they do. They all use a marketing budget to do that. The difference with what you folks are doing and all master plans do this, is that you're setting aside a budget to start to activate all 30 acres that you have. You're trying to prepare and improve land values further out into the future. If there is a desire to actually adjust entitlements or repeal residential, the ability to spend this money will go a long way to improve the values downstream. Most master plans spend this amount of money if not more on actual community events and gatherings. It is a vehicle for outreach. I understand the notion of competition; I understand this issue of financing this piece; and I understand the consternation and the risk at play but I think that when you look at actually activating a master plan and following through on the vision, whether it's joint venturing with a third party developer in the future, whether it's you developing or whether it's building a cultural Center eventually as the final outcome, this amount of effort to actually market and communicate with the community and bring people down is going to improve those land values that are going to get you to that final mission at the end of the day. I think the discussion is really good to mitigate risk and asking and pushing the hard questions push us all to think about them very solidly. I do appreciate, Trustee Lee, your questions on that. It is worthwhile to have discussions on that dialogue.

**Trustee Lee** Madame Chair, I’ll just give my comments on the rest and then yield the floor to Trustee Ahuna. I really did appreciate the presentation and the words that Vito said. I really did take them to heart and they're great, unfortunately as a Trustee I have to weigh the story against my fiduciary responsibility. I absolutely love the story and if money wasn’t an issue, I would have no questions and absolutely move forward with this but I have a duty as a fiduciary to the trust and that's where my concerns are coming from. I don't see what we're planning for this temporary thing at Lot A is conducive to small business other than food trucks. We are talking about large events and that’s not really a small business thing. While I haven’t danced as long as Veto and no longer in hālau, I did grow up dancing hula and I’ve been active in hula competitions, not as a participant but going and being involved with Kamehameha Day Hula Competition all my life and the Prince Lot Hula festival. My concerns about these types of events that Veto’s talking about is
whether tent to no tent, this is an outside venue and that becomes an issue. This tent and food truck idea is an idea that has been there for the last 2 ½ years and it did not succeed. This is something we need to take into consideration. Granted, we will probably throw more money at it then they did but it wasn’t even marginally successful. I have concerns about the ten-year investment that is not going to last ten years. I get Veto is the banker and I’m not. I fully believe Veto and I’ve known him almost four (or forty?) years so I take that to heart that a bank might like this idea, but the numbers for me don’t work. Linda, just so you know the reason I laughed when you said the Cacao event, I love that idea but the Trustees voted against being a major investor in agro forestry in Hawai’i using cacao; and just so you know, it was for just about the same amount of money that they were asking, $3.1 million, and it was for twelve-year return on a 15% return on investment and we would’ve gotten back in ten years; and now we are being asked to approve $2.7 million for maybe a 9% return over a period of time that this project isn’t going to be there. So, those are my comments and because I can’t see the numbers, I will be voting no on this.

Trustee Ahuna I too wanted to voice my appreciation and gratitude for the presentation which was excellent. My concerns don’t start with the presentation, but it has to do a lot with investment and risk. How we weigh investment and risk? With owning these properties, we have 100% liability that we're going to have to take on, and with this temporary investment I think there's more opportunities out there that we can look at to help with the amount of risk. Like Trustee Lee said, it was 12% -15 years versus 8% - 10 years and we shot that down. I just want to say thank you for the presentation, but I’ll be voting no on this and it’s because our number do not add up. I think we can do better with the risk that is going to take with short term investments, mahalo.

Trustee Alapa I would feel really confortable knowing if there are additional ways we will have income coming in based on what you have already shared. Is that the bottom line that your estimating every month, that it will generate that type of income? Do we have other alternate plans or projects that will bring in additional income? Have you talked about any other projects outside of what is already there?

Chair Hulu Lindsey Casey, can you please share with Trustee Alapa what we are presently making on the property.

Casey Brown, COO I will punt this over to Kalani. Kalani, do you know our collection off the top of your head, is it about in total a little over $1 million a year?

Kalani Fronda, Land Director That is correct; however in regards to parcel A, we are not collecting anything right now because we have parking but parking is very minimal in regards to the amount of data collections that we collect for this particular area. To answer Trustee Alapa’s question, this is a base NOI that we are looking at, base revenue production that we are looking at as well, there are other opportunities, thank you.

Trustee Akina I understand that we're trying to prove a concept that's why we call this proof of concept. As we look at the waterfront, especially in development projects like Aloha Tower and it's redevelopment, as well as the Restaurant Row area so forth, history tells us that there's a lot of uncertainty in terms of whether or not the idea if you build it, they will come really happens and we've seen many things built which people haven’t come; therefore, I do understand the importance of spending some money upfront to test the concept if whether we can actually create interest in KM that draws people to it so that it will be a center of activity and commerce. It look to me as though the dollars that would cost us to test this concept is worthwhile compared to the potential we have to lose by moving forward with major development of KM area. I do favor the idea. I do have one question, it’s about the timeline and the context of the rest of the development
of KM. If this is the opening salvo, so to speak, how quickly will we have other development and what other kinds of development will we be able to go into so that, if there is momentum from the proof of concept, we can begin building, how quickly and what do we envision?

Trustee Lee Is that an appropriate question at this time as that is beyond the purview of the PIG?

Linda Schatz, Kuilei That is a good question, obviously you always want to drill down to the specifics and then go at a 30,000 foot level to see the overall strategy. We are developing an understanding of the encumbrances on your parcel so that we understand them and putting that into a plan where we will actually effectuate a reasonable master plan timeline. As Michael did mention Lot A, if it were to go into redevelopment will take some time as we still need to actually do some studies and go through the work that needs to be done. If you folks are in the future looking to do a joint venture with a developer, that will also take some time to do an RFP. With that three-to-four-year period, you have this time period now to do activities like activating Lot A. While we are activating Lot A and garnering much community support that we need, we can also be in parallel bringing before you a plan and hopefully a plan you all condone that we can move forward on the final redevelopment of that parcel; and so all things have to be kind of concurrently moving at once. The parcels further down along the shoreline also have their own timeline, but I think some of you know that there are at least encumbrances that are applied to those lots and those are very well understood and known. We will all be working on a strategy to address those as well to be a part of a longer-term timeline strategy. I think without getting too much off the topic today, but hopefully that gives you sort of the overview of what we are working on in the background. I hope this answers your question without going beyond too much the topic of today.

Chair Hulu Lindsey Thank you Linda, I hope that answered part of your question, Trustee Akina. Sam, do you have something to say?

Sam Chung, Financial Advisor To the Board, yes. I want the Trustees to look at the big picture of this thing, you know activating the site and getting the community support; to me there is really three parts, that’s number one and the other thing to consider is that this is not a stand alone what is a return on the deal. If OHA wanted to, you could go out and get high end retailers and others to really boost that return but there are other considerations. The tent is for cultural events, food vendors; it’s to provide a gathering place for Hawaiians to come and create that warm body. I think the most important thing to keep in mind is that activating site A is the initial phase of other future activities in KM, meaning you have to bring the warm bodies in and once you have that, you build more retail and build some hospitality if you’re able to get that approved and residential towers as well. If you are able to get that approved, we have activities and retail here and we will need people to live here too. We have the medical school, their students, doctors who may want to live near here. On a big picture level, I would like the Trustees to not only consider the economic return on this specific site, but what else does it bring to the table?
Trustee Ahu Isa Moves

Accept and Implement the report of the Permitted Interaction Group to investigate the activation of Kakaʻako Makai Site A, 1101 Ala Moana Blvd, including the recommendation to implement the Business Plan, as attached.

Trustee Waiheʻe Seconds the motion.

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<td>Chairperson Hulu Lindsey</td>
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**TOTAL VOTE COUNT**

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<td>6</td>
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**MOTION:** [ ] UNANIMOUS [ X ] PASSED [ ] DEFERRED [ ] FAILED

Motion passes with six (6) YES votes and two (2) NO votes (0) Abstention vote

Chair Hulu Lindsey Thank you Trustees, we will move on to item D.

D. Request for approval to waive Action Item BOT#22-03: Nā Lama Kukui, 560 N. Nimitz Highway, Refinancing from the Committee on Resource Management to the Board of Trustees pursuant to the Office of Hawaiian Affairs Board of Trustees Bylaws (approved March 5, 2020) Article VIII, Section L

Trustee Waiheʻe I’d like to move to Request for approval to waive Action Item BOT#22-03: Nā Lama Kukui, 560 N. Nimitz Highway, Refinancing from the Committee on Resource Management to the Board of Trustees pursuant to the Office of Hawaiian Affairs Board of Trustees Bylaws (approved March 5, 2020) Article VIII, Section L

Trustee Akaka Seconds the motion.

Chair Hulu Lindsey Any discussion?

Trustee Ahuna Chair, I need to leave soon so I will be voting and leaving right after, I just want you to know.

Chair Hulu Lindsey Alright, Thank you.
Trustee Waiheʻe Moves

Request for approval to waive Action Item BOT#22-03: Nā Lama Kukui, 560 N. Nimitz Highway, Refinancing from the Committee on Resource Management to the Board of Trustees pursuant to the Office of Hawaiian Affairs Board of Trustees Bylaws (approved March 5, 2020) Article VIII, Section L

Trustee Akaka Seconds the motion.

<table>
<thead>
<tr>
<th>Position</th>
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<th>Abstain</th>
<th>Excused</th>
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<td>HAWAIʻI ISLAND TRUSTEE SEAT VACANT</td>
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<td>TRUSTEE JOHN WAIHEʻE</td>
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MOTION: [ ] UNANIMOUS [ X ] PASSED [ ] DEFERRED [ ] FAILED
Motion passes with eight (8) YES votes and Zero (0) NO votes (0) Abstention vote

Trustee Akaka moves to recuse into Executive session.

Trustee Waiheʻe Seconds the motion.

The Board recuses into Executive Session at 11:33 a.m.

Motion to recuse into executive session pursuant to HRS Section§92-5

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<td>TRUSTEE KELIʻI AKINA</td>
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</table>
Chair Hulu Lindsey I am going to report on item IV. E which took under consideration in executive session. The OHA Board of Trustees approved and authorized the OHA CEO and OHA Administration to execute a real estate loan agreement for the refinancing and equity line for Nā Lama Kukui along with all necessary agreements, instruments, contracts, and other actions related to underwriting and execution of the loan agreement.

Trustee Lee Madame Chair, the vote was 7 ayes and no nays. Thank you Madame Chair.

Chair Hulu Lindsey Yes, thank you Trustee.

Announcements

Chair Hulu Lindsey Our next meeting will on February 24, 2022 at 10 am. I would like to remind the Trustees again that your nomination for the Hawaiʻi Island Trustee is due at 4:30 this afternoon to Pou Hana and you need the name, the telephone number, and the email address of your nominee.

Trustee Akaka Madame Chair, I would like to announce that our next BAE meeting will be next Tuesday, February 15th at 10 am.

Trustee Lee Madame Chair, if I may say that I appreciate the feedback that I have been recieveing from the lāhui and many beneficiararies. Their input is greatly valued in our selection for the replacement for the next seven months of the Trustee for Hawaiʻi Island. Thank you.

Adjournment

Trustee Akaka Moves to adjourn the meeting.

Trustee Alapa Seconds the motion.
<table>
<thead>
<tr>
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<th>1</th>
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<th>A'OLE (NO)</th>
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<td>DAN</td>
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<td>Leaves mtg at 11:32 am</td>
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<tr>
<td>KALEIHIKINA</td>
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<td>KELI'I</td>
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**Chairperson Carmen Hulu Lindsey** Adjourns the Board of Trustees meeting at 11:50 a.m.

Respectfully submitted,

____________________
Lehua Itokazu
Board Secretary

As approved by the Board of Trustees on March 10, 2022.

____________________
Carmen Hulu Lindsey
Chairperson, Board of Trustees

**Attachments:**
1. Kaka‘ako Makai Lot A-Business Plan presentation
Celebrating the OHA’s mission through the activation of Lot A

- **An Exchange of Mana** – Bring people Kaka‘ako Makai to engage with the land
- **Aloha ‘Āina** – To bring back love for Kaka‘ako Makai, a place where our people thrived
- **Mālama ‘Āina** – Restoring stewardship to support future development efforts at the State Legislature and HCDA
- Create an **eco-system for Hawaiian small businesses** to thrive
- **Placemaking** through Hawaiian programmed events and activities to educate the public on OHA’s mission & culture
TENTNOLOGY SADDLE-SPAN TENTS
MULTIFUNCTION FLEXIBLE SPACE
PROPOSED LAYOUT

- Outdoor Flex Space
- 550 Parking Spaces
SCOPE OF WORK

- ASPHALT PAVING
- PARKING STRIPING

- RESURFACING
- BOUNDARY

- DEMO WORK
  - Interior utility poles
  - Old restaurant slab
  - Speed bump
  - Parking bollards
  - Fence

- ENHANCE LANDSCAPING,
  - ADD/REPAIR IRRIGATION

- REPLACE/ADD LIGHTS ON
  - EXISTING UTILITY POLES

- ADD ELECTRIC PANEL FOR
  - TENT, BATHROOMS &
  - EVENTS

- ADD HOSE BIBS FOR
  - MAINT & EVENTS

- CHANGE SIGN

KO'OLAU MUSHROOM
TENANT (LEASE EXP. 8/31)
SCOPE OF WORK

SITE WORK
- demo Fisherman’s Wharf restaurant concrete slab
- remove chain link fence bisecting the parcel
- remove interior utility poles, bollards, speed bump
- repave entire site to last 3 years
- line striping for approximately 550 parking stalls

LANDSCAPING
- enhance landscaping along the Ilalo Street and at Ala Moana & Ward corner (Plants: Kou, Loulu, grass)
- irrigation

UTILITIES
- disconnect electricity from utility poles
- provide electrical panel for tent and portable restroom
- replace/add exterior lighting
- hose bibs for events & water for landscape

TEMPORARY SIGNAGE
- modify existing HCDA entry signage
- add wayfinding signage
FF&E (FURNITURE, FIXTURES, & EQUIPMENT)

MULTI-FUNCTION TENT
- banquet seating for 300+
- appealing architectural design
- customize with graphics
- anchors hold the tents in place
- can be taken down in an hour; movable

LIGHTING
- tent lighting

STORAGE
- shipping container(s) for tables, chairs, etc…

RESTROOMS
- portable restroom trailer with A/C

SITE FURNISHINGS
- permanent outdoor tables & chairs with umbrellas
- event stage
- event tables & chairs
- artificial turf rolls and/or green outdoor carpet rolls
MAR 2022
FINISH PHASE 1 IMPROVEMENT
MAY 2022
TENTATIVE FIRST EVENT
FEB 2022
INSTALL TENT
APR 2022
START IMPROVEMENTS
JUN 2022
RECEIVE PERMITS
2023
COMPLETE CONSTRUCTION
PROJECT SCHEDULE
APPLY FOR BUILDING & OTHER PERMITS
ORDER FF&E
SEEK PROPOSALS FROM OPERATORS
DESIGN TEAM STARTS
SUMMER
## PROJECTED BUDGET & RETURN

### BUDGET

<table>
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<th>Category</th>
<th>Amount</th>
<th>$/GSF</th>
<th>%</th>
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<tbody>
<tr>
<td>Total</td>
<td>$2,710,270</td>
<td>$12.24</td>
<td>100%</td>
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<tr>
<td>Hard Costs</td>
<td>$1,950,300</td>
<td>$8.81</td>
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<td>Soft Costs</td>
<td>$452,100</td>
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<tr>
<td>Contingency</td>
<td>$307,870</td>
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### OPERATING CASH FLOW

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<td>Revenue</td>
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<td>$410,400</td>
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<td>Effective Gross Income</td>
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<td>Total Expenses</td>
<td>$13,917</td>
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### PROJECTED RETURNS

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<td>Estimated Total Project Cost</td>
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<td>Projected Stabilized NOI</td>
<td>$243,400</td>
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<tr>
<td>Unlevered Return on Cost</td>
<td>8.98%</td>
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### ASSUMPTIONS
- Rents are based on conversations with CBRE and other brokers
- Assumes 4 events and rent from 10 food trucks per month
- Not all variable expenses are known at this time
- Includes 10% or $307,870 for contingency
- Given the budget, conservative revenue and expense projections, the projected payback period is about 10 years
Questions
V. New Business

A. Committee on Resource Management
   1. Action Item RM#22-03: Reappointment of Leilani Kūpahu-Marino Kahoʻāno as Non-OHA LLC Manager for Hiʻilei Aloha LLC for a 3-Year Term (2023, 2024, 2025)

** Items missing from folder will be distributed once they become available from the Committee on Resource Management.
Office of Hawaiian Affairs  
Meeting of the Board of Trustees  
March 10, 2022  
10:00 A.M.

V. New Business

A. Committee on Beneficiary Advocacy and Empowerment
   1. Action Item BAE #22-02: A Resolution Supporting Community Based Subsistence Fishing Area Designations and Rules, Kīpahulu, Maui, Hawai‘i
   2. Action Item BAE #22-03: Approval of Keith Makale‘a Guitierrez as the Office of Hawaiian Affairs Representative for the Native Hawaiian Revolving Loan Fund, Board of Directors†
   4. 2022 OHA Legislature Bill Positions and Monitored Bills Related to Measures Affecting Native Hawaiians – Matrix 4 nederland, March 1, 2022
   5. 2022 OHA Legislature Bill Positions Related to Measures Affecting Native Hawaiians – Matrix 3† nederland, March 8, 2022

** Items missing from folder will be distributed as soon as they become available from the Committee on Beneficiary Advocacy and Empowerment
February 22, 2022

The Honorable Carmen Hulu Lindsey, Chair
Board of Trustees
Office of Hawaiian Affairs

Chair Lindsey,

Your Committee on Beneficiary Advocacy and Empowerment, having met on February 22, 2022 and after full and free discussion, recommends approval of the following motion to the Board of Trustees:

**Motion 1:**

Move to approve Action Item BAE #22-02: A Resolution Supporting Community Based Subsistence Fishing Area Designations and Rules, Kīpahulu, Maui, Hawai‘i

**Motion 2:**

Move that we change OHA’s position on Matrix 4 for the following bills:

- HB 1961, change from MONITOR to SUPPORT;
- SB 2828, change from MONITOR to SUPPORT.

Relevant attachments are included for your information and reference.

Attachment(s):

1) BAE Roll Call Vote Sheet - Action Item BAE #22-02
2) BAE Roll Call Vote Sheet - 2022 OHA Legislature Bill Positions Related to Measures Affecting Native Hawaiians - Matrix 4**
Respectfully submitted:

Trustee Kaleihikina Akaka, Chair

Trustee Leina’ala Ahu Isa, Member

Trustee Dan Ahuna, Member

Trustee Keli’i Akina, Member

Trustee Luana Alapa, Member

Trustee Brendon Kalei’aina Lee, Member

Trustee John Waihe’e, IV, Member

Trustee Carmen Hulu Lindsey, Member
Committee on Beneficiary Advocacy and Empowerment (BAE)

Date: February 22, 2022
Start: 10:00 a.m.
MOTION: 10:39 a.m.
VOTE: 10:40 a.m.

AGENDA ITEM:
III. Unfinished Business
A. Action Item BAE #22-02: A Resolution Supporting Community Based Subsistence Fishing Area Designations and Rules, Kīpahulu, Maui, Hawai‘i

MOTION:
Move to approve Action Item BAE #22-02: A Resolution Supporting Community Based Subsistence Fishing Area Designations and Rules, Kīpahulu, Maui, Hawai‘i

AMENDMENT:

Means of Financing:

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MOTION: [ ] UNANIMOUS [ X ] PASSED [ ] DEFERRED [ ] FAILED
Roll Call Vote Sheet

COMMITTEE ON
BENEFICIARY ADVOCACY AND
EMPOWERMENT (BAE)

DATE: February 22, 2022
START: 10:00 a.m.
MOTION: 11:52 a.m.
VOTE: 11:52 a.m.

AGENDA ITEM:

IV. Unfinished Business
D. 2022 OHA Legislature Bill Positions Related to Measures Affecting Native Hawaiians – Matrix 4**

MOTION:

Move that we change OHA’s position on Matrix 4 for the following bills:

- HB 1961, change from MONITOR to SUPPORT;
- SB 2828, change from MONITOR to SUPPORT.

AMENDMENT:

MEANS OF FINANCING:

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<th>2</th>
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<th>A’OLE (NO)</th>
<th>KANALUA (ABSTAIN)</th>
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<td>DAN</td>
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MOTION: [ ] UNANIMOUS [ X ] PASSED [ ] DEFERRED [ ] FAILED
Committee on Beneficiary Advocacy and Empowerment (BAE)

COMMITTEE REPORT

March 1, 2022

The Honorable Carmen Hulu Lindsey, Chair
Board of Trustees
Office of Hawaiian Affairs

Chair Lindsey,

Your Committee on Beneficiary Advocacy and Empowerment, having met on March 1, 2022 and after full and free discussion, recommends approval of the following motion to the Board of Trustees:

**Motion 1:**

Move to approve Administration’s recommendations on: NEW BILLS (Items 63 - 72) as listed on Matrix 3 -- Measures Affecting Native Hawaiians – dated March 1, 2022, along with the following revisions:

BILL POSITION CHANGES:

- HB2311 from COMMENT to SUPPORT
- SB2770 from COMMENT to SUPPORT

Relevant attachments are included for your information and reference.

Attachment(s):
1) BAE Roll Call Vote Sheet - 2022 OHA Legislature Bill Positions Related to Measures Affecting Native Hawaiians - Matrix 3**
Respectfully submitted:

Trustee Kaleihikina Akaka, Chair

Trustee Leina’ala Ahu Isa, Member

EXCUSED

Trustee Dan Ahuna, Member

Trustee Keli’i Akina, Member

EXCUSED

Trustee Luana Alapa, Member

Trustee Brendon Kalei‘aina Lee, Member

EXCUSED

Trustee John Waihe’e, IV, Member

Trustee Carmen Hulu Lindsey, Member
COMMITTEE ON BENEFICIARY ADVOCACY AND EMPOWERMENT (BAE)  
DATE: March 1, 2022  
START: 10:01 a.m.  
MOTION: 11:39 a.m.  
VOTE: 11:39 a.m.

AGENDA ITEM:  
IV. Unfinished Business  
C. 2022 OHA Legislature Bill Positions Related to Measures Affecting Native Hawaiians – Matrix 3**

MOTION:
Move to approve Administration’s recommendations on: NEW BILLS (Items 63 - 72) as listed on Matrix 3 -- Measures Affecting Native Hawaiians – dated March 1, 2022, along with the following revisions:  
BILL POSITION CHANGES:  
- HB2311 from COMMENT to SUPPORT  
- SB2770 from COMMENT to SUPPORT

AMENDMENT:

MEANS OF FINANCING:

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MOTION: [ ] UNANIMOUS [X] PASSED [ ] DEFERRED [ ] FAILED
V. New Business

A. Action Item BOT#22-04: Approve the Formation of a Permitted Interaction Group (PIG) to Investigate the Activation of Kakaʻako Makai Site E, 919 Ala Moana Blvd
OFFICE OF HAWAIIAN AFFAIRS
Action Item

BOARD OF TRUSTEES

March 10, 2022

BOT #22-04

Action Item Issue: Approve the Formation of a Permitted Interaction Group (PIG) to Investigate the Activation of Kaka’ako Makai Site E, 919 Ala Moana Blvd

Co-Prepared by: R. Kalani Fronda
Ka Pou Kihi Kanaloa ‘Āina, Land Director

Co-Prepared by: Casey K. Brown
Ka Pou Nui, Chief Operating Officer

Reviewed by: Sylvia M. Hussey, Ed.D.
Ka Pouhana, Chief Executive Officer

Reviewed by: Carmen Hulu Lindsey
Ke Kauhuhu o ke Kaupoku
Chair, Board of Trustees

Feb 28, 2022

Feb 28, 2022

Feb 28, 2022

3/4/2022
I. Proposed Action

Approve the formation of a Permitted Interaction Group (PIG) to investigate the activation of Kaka‘ako Makai Site E, 919 Ala Moana Blvd, including the following purview, members and term/duration:

**Purview.** The purview of the PIG is for the Board of Trustees (BOT or Board), BOT staff and OHA Administration staff to work together to investigate the plan for activation of site E, 919 Ala Moana Blvd., in Kaka‘ako Makai.

**Members.** The membership of the Permitted Interaction Group is proposed as follows: (a) Trustee Carmen Hulu Lindsey; (b) Trustee Leina’ala Ahu Isa; (c) Trustee John Waihee, IV; and (d) Trustee Kalei Akaka. Trustee Carmen Hulu Lindsey will serve as the Chair of the Permitted Interaction Group and Trustee Leina’ala Ahu Isa will serve as its Vice Chair. Casey K. Brown, Ka Pou Nui, will function as the Project Manager.

**Term/Duration.** The term of the Permitted Interaction Group expires at the completion of the assigned tasks or at the discretion of the Chair of the Board of Trustees, subject to later adjustment, but in no event later than July 31, 2022.

II. Issue

Whether or not the Board of Trustees (BOT) will approve the formation of a Permitted Interaction Group, consistent with Hawai‘i Revised Statutes §92-2.5(b)(1), to investigate the activation of site E in Kaka‘ako Makai, 919 Ala Moana Blvd.

III. Background and Discussion

A. Applicable Law in Hawaii Revised Statutes, Permitted Interaction Groups

In accordance with HRS, CHAPTER 92, PUBLIC AGENCY MEETINGS AND RECORDS §92-2.5 Permitted interactions of members: (b) Two or more members of a board, but less than the number of members which would constitute a quorum for the board, may be assigned to: (1) Investigate a matter relating to the official business of their board; provided that: (A) The scope of the investigation and the scope of each member’s authority are defined at a meeting of the board; (B) All resulting findings and recommendations are presented to the board at a meeting of the board; and (C) Deliberation and decision making on the matter investigated, if any, occurs only at a duly noticed meeting of the board held subsequent to the meeting at which the findings and recommendations of the investigation were presented to the board.

INTENTIONALLY LEFT BLANK
B. Setting Context for the Formation of a Fifth Permitted Interaction Group

This action proposes the fifth Land and Commercial Property (LCP) PIG following the formation of the fourth LCP PIG on January 13, 2022 via Action Item BOT #22-01; delivery of the PIG report to the Trustees on February 3, 2022, without any discussion; and the acceptance and implementation of the PIG report via Action Item BOT #22-02 on February 10, 2022 to activate Site A, 1101 Ala Moana Blvd, including considerations of repair and maintenance, food vending, and pop-up events with a focus of increasing foot traffic and awareness of OHA and our story.

This fifth PIG will focus on activation of Site E through the launch of a proof of concept, Hawaiian Cultural Center and Marketplace at 919 Ala Moana Blvd. A business plan and budget has been produced by OHA’s In-House Development Consultant for the activation of site E. The scope of work for this PIG will be to assess the business plan and associated budget.

IV. Funding Source

No dedicated funding is needed to authorize and form a PIG. Any resources needed to carry out PIG related activities will conform with existing budgetary (e.g., realignment), spending and procurement authorities, policies and procedures.

V. Recommended Action

Administration recommends the formation of a Permitted Interaction Group (PIG) to investigate the activation of Kaka’ako Makai Site E, 919 Ala Moana Blvd, including the following purview, members and term/ duration:

**Purview.** The purview of the PIG is for the Board of Trustees (BOT or Board), BOT staff and OHA Administration staff to work together to investigate the plan for activation of site E, 919 Ala Moana Blvd., in Kaka’ako Makai.

**Members.** The membership of the Permitted Interaction Group is proposed as follows: (a) Trustee Carmen Hulu Lindsey; (b) Trustee Leina’alaa Ahu Isa; (c) Trustee John Waihee, IV; and (d) Trustee Kalei Akaka. Trustee Carmen Hulu Lindsey will serve as the Chair of the Permitted Interaction Group and Trustee Leina’alaa Ahu Isa will serve as its Vice Chair. Casey K. Brown, Ka Pou Nui, will function as the Project Manager.

**Term/Duration.** The term of the Permitted Interaction Group expires at the completion of the assigned tasks or at the discretion of the Chair of the Board of Trustees, subject to later adjustment, but in no event later than July 31, 2022.
VI. References

The following action item references are provided for context:

A. LCP #4 – Report, Action Item BOT #22-02: Accept and Implement the Report of the Permitted Interaction Group to Investigate the Activation of Kaka’ako Makai Site A, 1101 Ala Moana Blvd, February 10, 2022

B. LCP #4 – Formation Action Item BOT #22-01: Approve the Formation of a Permitted Interaction Group to Investigate the Activation of Kaka’ako Makai Site A, January 13, 2022


D. LCP #3 – Formation Action Item BOT #21-14: Approve the Formation of a Permitted Interaction Group to Investigate the Initial Steps in the First Phase of Work for the Development of Kaka’ako Makai, October 26, 2021

E. LCP #2 – Report Action Item BOT #21-07: Accept the Report of the Permitted Interaction Group re: to Investigate and Recommend a Short List of Eligible Entities for Selection of a Development Consultant; Land and Commercial Property Policies; and the Development and Implementation of a Request for Proposal for a Community Planner, June 24, 2021

F. LCP #2 – Formation - Action Item BOT #21-05: Approve the Formation of a Permitted Interaction Group to Investigate: and Recommend a Short List of Eligible Entities for Selection of a Development Consultant; Land and Commercial Property Policies; and the Development and Implementation of a Request for Proposal for a Community Planner, April 15, 2021


VII. Attachment - None